

SUNDAY MORNING, JANUARY 5, 1913.

California Motor Company
Tenth and Hope
Los Angeles

San Diego **Bakersfield**

Fortune in Motor Cars Reaches the Gates of the Sunny Southland

SUNDAY MORNING.

Buicks by the

Largest Shipment of Automobiles Ever Routed Across the Continent.

One hundred and thirty-five Buick cars of all models, a record-breaker in point of numbers, which has just reached the doors of the Southland, where scores of prospects are anxiously awaiting their New Year's gifts. The cars were shipped directly to the Coast over the shortest route possible and were delivered in fast time, arriving on the second day of the new year.

Big Business.

ONE THOUSAND BUZZ BIKES ROUTED TO DEALER HERE.

ONE of the largest and most important motorcycle deals of the season was closed last week, when the Los Angeles Motorcycle Company closed a contract for 1000 Yale motorcycles for Southern California. This firm will handle all other makes and will devote their time exclusively to the Yale.

The first shipment of sample machines arrived last week by express, and two carloads are now on the way from the factory. The first carload will arrive about January 15. This firm has also ordered a \$5000 stock of Yale parts and will keep open-house this week for all Yale riders.

Yale motorcycles for 1913 will be manufactured in two models. One is a big, powerful five-six horse power, single-cylinder, and the other is a seven-eight horse power twin.

The Yale has won decisively the title of national road champion in the important endurance contests of the season. The three biggest endurance runs of the year, in which teams of all the leading motorcycle manufacturers competed, were easy victories for the Yale riders.

On August 31, September 1, 2, the club of Middletown, O., conducted an endurance run to Louisville, Ky., and return. One rider of the Yale team hit a dog and was thrown, hurting

one hand. But one good hand and Yale were better than two hands and another machine, and again the Yale scored a victory, for the three Yale riders.

The new twin motor is a remarkable example of what correct proportion and perfect balance will do in development of power from a motor of a given size. The Yale twin is a four-stroke motor of extreme efficiency; three and one-fourth inch bore and 3.45.64 stroke; piston displacement, 48.92 cubic inches. It is rated at seven-eight horse power. The average motor of this size is rated at seven horse power, and is proud if it can pull that much on actual test. But the Yale pulls far more than its rated power.

The Yale twins are tested on the block at the factory for power, using electrical instruments that have been carefully inspected for accuracy. The average power of the Yale twin by these actual tests is 8.2 horse power. Some pull considerably more than this, but all are well above nine horse power.

DEPEND ON SEAT.

Occidental to Lose Football Veterans but Star Quarter-back is to Return.

Duffy Seay has definitely announced his intention of returning to Occidental for one year of post-graduate work. Seay is to graduate next spring, but will take up another year in order to procure a High School teacher's certificate.

This will solve the problem for next year's football team as, with Wieman, Yakeley, Bradbeer and Dill, all leaving, it looked rather gloomy. Seay's return should make a strong backfield possible, while the above mentioned veterans will not be so sadly missed.

Duffy will be allowed to play on the varsity as he has only completed three years in college athletics.

The first class in elementary automobile engineering organized by the University of Missouri, at Columbia, Mo., now has thirty-five students enrolled.



All Aboard for the Big Road Race at San Diego With a Load of Tires.

This is the supply for the Fiat team, loaded into an Autocar truck which was driven over the roads to the city in fast time.

Worth Thinking About.

MOTOR SHOW ON AUTO ROW EVERY DEALER IN LINE.

BY DEBT C. SMITH.

AN automobile show on automobile row, with every Los Angeles dealer in line, is a possibility for February. This is an ideal month for an exhibit, and with all of the 1913 cars in line it would be possible to make a display that would equal that of the East, even at this season of the year. The idea seems to take well with those dealers who have been given an opportunity to express themselves. Why not hold the show?

One of the big features is the cost. It would be next to nothing. We need not hire any one to handle the affair, we need not spend a fortune in decorations and we could exhibit every machine to the best advantage and then the public could compare notes after the show was over. It would be a shame to let this important year pass without some recognition. Many of the dealers are attending the shows at the Grand Central Palace and Madison Square Garden. They will be home soon with more ideas.

With the talk of automobile shows at the East, the matter with having a little informal affair among the dealers of Los Angeles at about the same time, just to show the rest of the country that we're alive?

"Oh!" La Casse, salesmanager for the Studebaker corporation's local retail branch, is the first to come to the front with an idea. La Casse does not claim that the happy thought is original with him, but thinks it would be a good one, no matter who is responsible. The Studebaker man's plan is to have a show that will take in every dealer, on Automobile Row. "What's the matter with reserving a certain day, or a certain week, for that matter, and ask all the Los Angeles dealers to decorate their places of business during the period specified? The cars could be 'dolled up' to look their finest, and announcement of the event could be made through the papers and by means of posters. There need be no limit to the number of cars shown, save by the space the various dealers have on their salesroom floors. There would be no expense, and at the same time the general public would have full opportunity to see the latest models in all their glory.

If all the dealers would interest themselves, it might be possible to arrange some means whereby the visiting public could follow a regular course from one end of Automobile Row to the other, stopping in at each place in turn. For instance, the row could be divided so that Olive street would have one day, Flower street another, Pine street the next, Main street the next, and so on until each section of the retail industry was taken in, the whole affair to wind up with a day "in general." The local row is pretty extensive as it now stands, and it might be hard to convince the public that it could take it all in.

It is possible that La Casse's idea will take the form of an annual "Open House" along the "Gas Car Promenade." No matter what shows are held, and regardless of what the various organizations may take, argue some of the dealers, the motor car trade has a right to a "fashion show" all its own. The possibilities for a successful annual affair of the kind are unlimited, and it is among the probabilities that the Studebaker man's idea will develop into something so novel that the rest of the country will be looking to all their glory.

of the country will be looking to all their glory.

Should the "everybody" show be held, it looks as though it would be the best of all times. There is always a great deal of business in the motor car line following the holidays, and the exhibit would stimulate the sale of the inging ones so much.

could.

Not Surprised.

RUMORS FOLLOW BIG ROAD RACE.

PROTESTS FILED AND WITHDRAWN BY EXTENSION.

Morcos Gets in His Own Way.

Masses Fire Again, and Seems to Have Nothing to Do with the Matter.

Money in the Field After the Race.

Are Blown Away.

BY DEBT C. SMITH.

SAN DIEGO, Jan. 4.—[Special Dispatch.] Every prospect of a big road race in the New Year has been withdrawn and the peace once more has been restored to the motor car world.

No. 16, who presented a petition for taking on off at South San Diego, has been withdrawn, and the race has been postponed.

At a conference this afternoon, B. Naylor, who dropped out of the race, and the other drivers, W. E. Carlson, Jr., and the other drivers, who were present, discussed the matter.

Carlson took on place because he was checking station, withdrew and Carl Washburn, driver of No. 16, who presented a petition for taking on off at South San Diego, has been withdrawn, and the race has been postponed.

Agreements to this effect were made by the drivers, and it was deemed as well to let the matter rest.

San Diego-Phoenix race, which was to have been held on Jan. 10, has been postponed.

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1-9 H. P. Twin, \$275 F. O. B. Factory—Terms if Desired

A MOTORCYCLE MASTERPIECE

1913 YALE 1913

The One Machine With Every Good Talking Point

One Thousand Yales For Southern California

We are pleased to announce that we have been successful in securing the Southern California distributive agency for America's greatest endurance motorcycle, the new Yale. We have contracted for 1000 machines and will discontinue the sale of all other makes, confining ourselves exclusively to the Yale. Two carloads en route, first arriving Jan. 15. Sample models, received by express, now on exhibition.

The Los Angeles Motorcycle Company invites every Yale rider to come in and get acquainted. Our watchword will be service and if you ride a Yale you

will do us a favor to drop in and have your machine inspected.

We will carry \$5000 worth of parts, so in case of mishaps of any kind, we can always have you running again in short order.

Placing Yale Agencies.

Our traveling representative will start this week on an agency placing tour of Southern California. If you are interested in the latest motorcycle proposition of the year communicate with us at once.

Wherein The Yale Excels

The new Yale models for 1913 are the last word in modern motorcycle construction.

After ten years of development the makers of the Yale are now able to offer a motorcycle without a single weakness, a motorcycle not with one strong talking point, but with every feature that the discriminating buyer wants in a machine.

There are so many strong points about the Yale it is impossible to present them in such a limited space. First is the important fact that the Yale is a manufactured and not an assembled motorcycle. It contains more parts made in its own factory than any other motorcycle in the world. Hence a better guarantee.

The Yale has a wheelbase of 57 1/2 inches, insuring strength and comfort.

SIXTY MILES AN HOUR.

The motor of the twin measures 3 1/4 by 3 3/4 and the single 3 1/4 by 3 3/4. The twin develops a speed of 60 miles an hour and the single 50.

The Yale horizontal cooling flanges are the only ones correct in principle. The air is forced direct to the wall and hits the second cylinder as fully as the first.

RIDING A YALE A COMFORT.

The famous Y-A shock absorber is the most perfect ever devised. The result is an easy-riding motorcycle, which makes the ride a pleasure and comfort instead of a torture.

Then there is the vibrationless cushion fork, sturdy and strongly braced. Not one 1913 Yale fork has ever broken. Is that strong enough for you?

The Yale carries the new 28x3 tires and rims.

The transmission is of 2 inch flat 2 ply water proofed leather belt with idler operated from seat—1 1/4 inch V leather belt optional. Both pulleys leather lagged. Chain drive (1 1/4 inch wide, 5/8 inch pitch) optional. Sprockets milled to 1-1000 of an inch and protected by metal guard. Separate adjustment for each chain.

BEST OF IGNITION.

The Bosch ball bearing waterproof magneto is used for ignition. This is the best obtainable.

The Yale spokes are unusually heavy, nickel plated on copper. Heavy spokes are most essential for safety.

The 3 1/2 gallons of gasoline in the Yale tank will carry you more than 300 miles. The oil capacity is enough for over 700 miles.

In every particular the Yale motorcycle is as strong as engineering brains can make it. It is not only strong but it is fast, powerful and extremely comfortable.

Consistency and Reliability Record Proves Yale Superiority

No Yale announcement would be complete without reference to the proud record that the Yale has made in all the reliability runs.

Reliability runs, where regulations required sturdy construction and consistent performance of engine and machine—these they have always delighted in.

We know of no other motorcycle in America that has made for itself as enviable a record for consistent reliability as the Yale, as it has won more reliability contests than any other make in the world.

Los Angeles Motorcycle Co.

843 South Spring Street
Los Angeles, Cal.

World's Greatest Tire Jobbers Automobile Tire Co.

Sixth and Olive Sts., Los Angeles. Second and B Sts., San Diego.

A-1 First Serial Number and Name Intact.

| | | | | | |
|----------|--------------|----------|--------------|----------|--------------|
| 28x3 |\$10.00 | 34x3 1/2 |\$18.00 | 32x4 1/2 |\$26.67 |
| 30x3 |11.00 | 36x3 1/2 |19.00 | 34x4 |25.00 |
| 32x3 |12.00 | 38x4 |20.00 | 36x4 |26.00 |
| 30x3 1/2 |16.00 | 31x4 |21.00 | 36x4 1/2 |27.00 |
| 31x3 1/2 |14.00 | 32x4 |23.00 | 40x4 |25.00 |
| 32x3 1/2 |17.50 | 33x4 |24.00 | 34x4 1/2 |27.00 |
| | | 35x4 1/2 |32.00 | | |

SPECIAL THIS WEEK

| | | | |
|----------|--------------|----------|--------------|
| 30x3 1/2 |\$14.00 | 34x4 |\$18.00 |
| 32x3 1/2 |13.00 | 36x4 |19.00 |
| 34x3 1/2 |13.00 | 34x4 1/2 |20.00 |
| 36x3 1/2 |14.00 | 35x4 1/2 |21.00 |
| 32x4 |16.00 | 36x4 1/2 |21.00 |
| 33x4 |17.00 | 36x5 |25.00 |

All Standard Makes Guaranteed Tires and Tubes at Lowest Possible Prices

Phones—F3737. H. A. DEMAREST, Manager. Bldg. 4049.

The Oldest Automobile Tire Jobbing Concern in the United States and Largest in the World.

FRED!

(R.I.C.)

Have returned

Wyoming deal

Want you with

deal in Northern

Write me absolutely

Hotel. Will send

through everything

RECORD SHIPMENT NOW AT SOUTHLAND

Long Trainload Reaches California

Previous Marks When Half-Million

Ordered to Purchase Three Hundred

Quick Cars Which Are Ready for Delivery

Trucks by the Carload Ready for Anxious Ones Who Have Waited Long.



Half a Million Dollars' Worth of Automobiles in a Long Line of Express Cars, All Crated and Ready for Delivery.

The trainload reaches California and breaks all records when half-million dollars is expended to purchase three hundred and seventy-five cars which are ready for delivery.

RECORD SHIPMENT OF CARS NOW AT SOUTHLAND'S DOOR

Trainload Reaches California and Breaks All Records When Half-Million Dollars Is Expended to Purchase Three Hundred and Seventy-five Cars Which Are Ready for Delivery.

The largest shipment of automobiles ever routed West is now being unloaded at Southland's door. The trainload of cars, which arrived here yesterday, is the largest ever received in this section of the country. The cars, which are all new, are being unloaded at the rate of about one hundred per day. The cars are being unloaded at the rate of about one hundred per day. The cars are being unloaded at the rate of about one hundred per day.

It was the Howard Automobile Company that inaugurated the solid trainload shipment. The record for single shipments have never been equaled. In 1919, the first trainload containing 124 Buicks was sent to the Coast. This was the first solid trainload shipment of automobiles in the history of the industry, and the record stood until 1911, when the company broke its own mark by a trainload shipment of 224 Buicks, followed a little later in the season by a shipment of 228 Buicks.

Before the 1912 output of the factory was exhausted, the Howard received a trainload containing 254 Buicks, which was the largest shipment of first-class freight ever recorded until it was eclipsed by the present shipment of 275 machines. Some idea of the magnitude of Buick business on the Pacific Coast can be gathered from the fact that this last record shipment does not in any way interfere with the regular allotment of 200 cars a week, which is the present schedule of Buick deliveries now being made to the Howard Automobile Company. Already 4000 cars have been contracted for during the 1918 season by C. S. Howard, and indications are that this amount will be materially increased if the factory is able to do so. F. S. Howard, manager of the Southern California territory, has handled to date, one car out of every ten manufactured at the plant at Flint, Mich.

"We expect to continue at this pace," said Frank Howard, last night. "The boys are all ready for a season record."

According to cable reports from Europe, a factory has been erected at Amsterdam, Holland, to manufacture synthetic rubber from fish.

HIGH MOON ORDER. Concern Provides Extra Hand-buffed Finish for New Cars Soon to Appear.

The Moon Motor Car Company of St. Louis has just put in one of the biggest orders of the season for leather for the upholstery of the new 1918 Moon cars. Nothing but the finest hand-buffed leather is used in Moon upholstery. In fact, the unusually thick and luxurious upholstery of Moon cars goes a long way towards making the Moon one of the most comfortable cars on the market.

Orders for the new "48" are pouring in so fast that the Moon body department is working day and night to finish up cars fast enough to fill the large influx of orders. The Auto Sales Company of Toronto, Can., Moon agency in that city, has just sent in a big order for the new 1918 Moon cars.

They report demand for Moon cars in Canada is increasing rapidly and that the Moon is now one of the most popular motor cars used by the motoring public in Canada.

TOUR TO SAN FRANCISCO. Thinks It Would Be Good Idea to Have an Outing Under Auspices of the New W.A.A.

Earle Y. Boothe will be a good booster for a tour to San Francisco and return. He believes that it is time for the West to wake up and start some of these tours like the eastern motorists enjoy. As there has been much talk of such a tour from year to year, Boothe says he believes that the new association could take hold of it now, and it would be a great success.

"I am not speaking for the new organization now," said the National representative, "but am just voicing my own opinion. It seems to me that if the association would take the matter in hand the officials in San Francisco could combine with us and a successful tour could be held. The San Francisco motorists could come South and we would entertain them for a few days, and then turn back with them and they could entertain us. I feel safe in saying that the National owners would join in such a tour, and it is time the West was having something of the kind."

The Automobile Club of France is going ahead with its plans for the 1918 Grand Prix. It has been decided that the race will be run over a course near Amiens.

The American Express Company office at Baltimore, Md., has added 120 more five-ton motor trucks to its local fleet, making twenty-five in use in that city by the company.

Looks Good. AUTO STOVES FOOT-WARMERS.

Novel Idea Advanced by One Prominent Manufacturer.

Discomforts of Cold Weather May Soon Be Banished.

Old-style Curtains Now to Be Things of the Past.

To baffle the storm king in his assaults on motoring comfort has been long the aim of automobile designers and body experts. Improved windshields and tops have helped somewhat toward this end. There are now on the market a number of practical automobile stoves and foot-warmers. Special brands of robes and cold weather clothing have been evolved. The enclosed body type multiply on city streets in all their glory of coupe, sedan, landaulet and limousine.

It recently occurred to one of the Studebaker engineers that the side curtain might be made to swing with the door. He worked out a curtain of this kind and found it necessary to add only a few pieces of supplementary construction. It is believed that the Studebaker plan is a patentable, and exclusive right will be asked for. In the meantime, the Studebaker Corporation is arranging to manufacture a limited number of Studebaker "2" Roadsters equipped with the storm curtains and designed especially for doctors, contractors and others who will appreciate a light, closed car, affording easy entrance and egress and capable of being transformed, on short notice, into a standard open type.

In a general election held at Hattiesburg, Miss., a tax to provide \$100,000 for good roads carried with little opposition.

Two bishops in Spain are using American landaulets instead of the traditional mule-drawn carriages. The cars are particularly useful to the bishops in reaching the outlying districts.

FRANK FIELDS EXPECTS TO GO BACK INTO GAME.

Frank Fields, the old-time heavyweight who shone here when Sam McVey was making his start at Oxnard, is in town again and looking as big as a horse. He says he has not fought for eight months but expects to get back into the game during the spring. He has been up in

the Bakersfield oil fields and from the size of him, one could easily imagine that he could make the middleweight limit now.

CHICAGO AUTO SHOW.

Chicago show allotments made by the N.A.A.M. forecast the largest automobile show ever held in the Windy City. While the total number of companies supplied with space on first allotment was slightly less than the total exhibit of last year, the overcrowding in some parts of the show building will be corrected by enlarging the space, thus accounting for the difference. At that, there are a dozen applicants waiting for space. The number of pleasure vehicle companies is about equal to last year, the decrease so far being noted in the commercial vehicle section of the show. All the standard companies are represented, the absentees being mostly defunct.



Kelly One-Ton Truck

First shipment of the new model (water cooled) 1-ton Kelly Motor Trucks has been received.

Ready for inspection and demonstration.

IF YOU HAVE A PROBLEM IN TRANSPORTATION LET US DISCUSS IT WITH YOU. AND IF IT IS TO INVOLVE THE PURCHASE OF MOTOR TRUCK EQUIPMENT IT SHOULD BE THE KELLY. WE'LL SHOW YOU WHY.

We have the trucks; we have a factory branch in Los Angeles; we have factory mechanics and a parts stock sufficient in size to anticipate every requirement; we are located in the heart of the trucking area and are anxious to show just what REAL service co-operation between owner and manufacturer means.

We know these are the best designed and nearest perfection in construction of any similarly rated motor trucks built in the world. This opinion is shared by America's leading motor truck and transportation engineers.

The new Kelly models have a great many exclusive structural features which appeal to the initiated. But a "catalogue talk" in a newspaper advertising space cannot satisfy you, nor us. Give us a chance to show the new Kelly 1-ton water-cooled model.

Telephone or write for catalogue

The Kelly-Springfield Motor Truck Co.

1036 SOUTH GRAND

Sales and Service Branch

Frank G. Miner---Branch Manager

J. L. Stone---Assistant Manager

Sub-Agents for Southern California, Arizona and New Mexico Wanted. Write for proposition.

THE LANCIA

Turin, Italy

The Finest and Handsomest Limousine, Landaulet and Touring Car ever displayed on the Pacific Coast.

Style all their own and at better prices. We were able to procure for this section the only shipment ever made west of New York.



The Lancia Limousine is the acme of refinement, Beauty, Style and Stability. Mr. George Gould, Mr. Reginald Vanderbilt and Mr. Henry C. Frick are all owners of 2 or more "Lancia Cars." The Lancia embodies the best and latest of Europe and is sold at American prices.

DWIGHT I. HOLMES

1231 South Flower Street

Agency Speedwell Six-Sixty

60151—Main 8680

Arthur A. Lee

Dwight I. Holmes



LEADERSHIP

AGAIN SHOWN BY RECORD
TRAINLOAD THAT ARRIVES
THIS WEEK

75 Carloads
375 Automobiles
\$482,400.00 Valuation

THE LARGEST SHIPMENT
OF FIRST-CLASS FREIGHT
EVER MADE IN THE WORLD

Some of our competitors will, no doubt, soon begin again to ESTIMATE what their season's shipments MIGHT total IF they had been shipped in trainloads. Don't be deceived by these IDLE and MIS-LEADING statements. Every one of these distributors would bring out trainloads if his business would justify it. IF there existed the same popular clamor for other cars that there IS for the BUICK then they would all be doing it. BUT THEY ARE NOT.

Our trainload shipments are not merely ON PAPER, nor are they DECEPTIVE ESTIMATES of their EQUIVALENT in trainloads made up from the SEASON'S RECEIPTS. They are

Cold Facts and Figures
We Can Prove Our Statements

This world's record shipment is creating nation-wide interest, and the eyes of the entire country are focused on California, and Los Angeles in particular, as the greatest consumer of automobiles in the world.

The question of BUICK POPULARITY and of BUICK SUPERIORITY has been answered to the entire satisfaction of the people of California. Their verdict is for the BUICK.

**5 MODELS FROM
\$1060 TO \$1800**

A Large Portion of Our Record Trainload Shipment is Already Sold. Place Your Order Now to Insure Delivery.

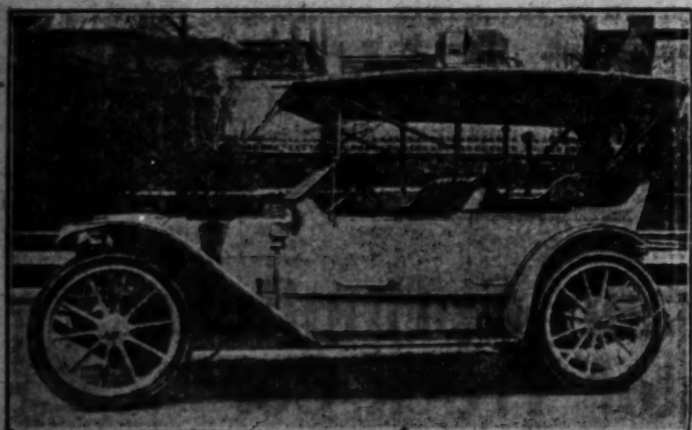
This Is Another Buick Year

Howard Automobile Co.

10th and Olive Sts.
Los Angeles

SAN FRANCISCO. PORTLAND. OAKLAND.

Colby Underslung



Fully Equipped. 35 H.P. 116-In Wheel
Base. 36x4 Wheels. Electric Lighted
\$1500
F.O.B. Los Angeles

Colby Motor Car Company
1048 South Olive

—big
snaps
in
second
hand
cars!

We've accumulated several excellent second-hand cars that must be disposed of at once. Many motorists are dispensing with their high priced chauffeurs and gasoline cars. They are exchanging them for "Electrics." We have taken in exchange for Columbus Electrics the following list of excellent gasoline cars. All good standard makes and in excellent condition. The rarest bargains on the local automobile market today. Come early—they'll be snapped up quickly.

7-Passenger
Pierce-Arrow
at 1-3 of cost

Fully equipped and in excellent condition. Cost new, with equipment, \$1500. Wonderful bargain for somebody.

7-Passenger
Packard
at 1-3 of cost

Car is fully equipped—including new top. Just refinished. Presents fine appearance.

5-Passenger
Marquette
at \$1800
—cost \$3150 four months ago

Practically a new car in this territory, but one that promises to be one of the real high-grade cars of the future. Owner has decided to sacrifice this car because of poor health. He has decided to use an electric car.

High Power
Garford Roadster
\$950

Positively worth twice the amount. Car is fully equipped.

7-Passenger
Pope-Hartford
\$1200

This is a splendid four-door car.

7-Passenger
Abbott-Detroit
\$1500

This car has electric lighting and excellent starting system. When new it cost \$2500 an equipped. A car that you can be justly proud of.

2, (40 H.P.) 1912
Firestone-Columbus
Cars—both go at
\$1250 each

Both cars are fully equipped and in the very best of condition. Original cost of each was \$2250. We have two excellent bargains in attractive Firestone-Columbus roadsters—refinished and in No. 1 condition—at about half the original cost.

We also have a few excellent bargains in slightly used Electric Blaupunkt and Coupe Cars. Remember every second-hand car sold by this house is sold on a positive guarantee. Will be glad to demonstrate these cars to your entire satisfaction. Positively the most desirable lot of second-hand cars ever offered in this city.

California Automobile Company
Factory Representatives
Columbus—Firestone—Columbus.
1250-1260
West Seventh Street
Phone: Willsie 788, Home 5315.

POLO RIVALS CLASH TODAY.

PASADENA MEN MATCHED WITH
DOMINION FOUR.

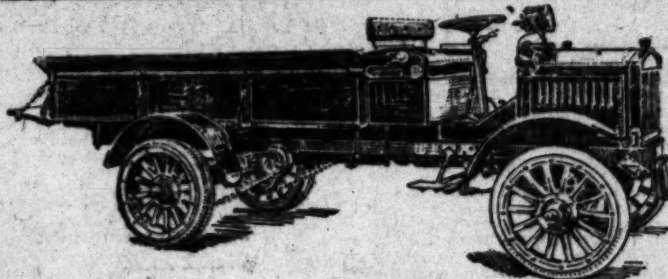
Only One Veteran of Last Season
Playing With Canadian Team This
Year and New Bloods Make Great
Showing in Contest Won from
Coronado Poloists.

BY DIRECT WIRE TO THE TIMES:
CORONADO, Jan. 4.—(Exclusive
Dispatch.) A great polo game is ex-
pected tomorrow when the Canadians,
victors over Coronado Wednesday,
meet the Pasadena club.
The Canadian team is greatly dif-

ferent than that which represented
the Dominion last year and was out-
classed by the Pasadena players, Rich-
ard Carle, O. A. Critchley and Har-
ry Robertson being new members.
Their mounts are considered quite the
equal of those with which they will
compete Sunday. Robertson's Satan
and Blackbird, a pair of blacks, are
among the prettiest and most skilled
ponies in the stables. Critchley's
Snookums, Snowden's Blue, and oth-
ers of the string are dependable
mounts.

The day has passed when the Cana-
dian polo ponies could rightly be
called chance collections. In any polo
string will be found ponies adaptable
to polo riding, of which no one can
tell the breeding and which may have
the Canadian stable now here affords
evidence that the northerners are de-
voting special attention to breeding
polo ponies.

On the Pasadena team, Robert
Neustadt will be a new No. 1 and
Carleton Burke will play at No. 2
and Harry Weiss will play at No. 3
and Reggie Weiss, No. 4.



WICHITA

Truck Handles Business Promptly

Its other name is reliability. Adapted for every
branch of delivery and hauling—Coal, furniture,
sprinkler, ice, grocery, packing-house, brewery, dry
goods, dairy, lumber, foundry, oil etc. The bodies are
specially constructed to meet individual needs.

WATCH THE WICHITA

One Ton Chassis \$1850 with Equipment
Two Ton Chassis \$2300 with Equipment

Equipment includes: 'Dash swive' searchlight, two side
lamps, tail lamp, presto tank, horn and tools.

Also 3-ton and 6-ton trucks. Prices are for chassis only, f.o.b.
Los Angeles. Body to suit at manufacturers' cost. Special
bodies supplied in 30 days.

We challenge comparison of the Wichita with any
other truck made, in every essential point. Drop in
and satisfy yourself. You will say you need the
Wichita in your business.

LEWIS AUTO SHOP

RALPH S. LEWIS,

GEORGE W. DRYDEN,

Grand Avenue at Seventeenth

Home 23421.

Sunset Main 9555.

MOTOR CARS



WE WISH to announce
the latest product of
the Velie Factory

Velie 32

Electric Self Starter, Electric Lights
and Complete Equipment—Sixteen
Hundred Dollars.

IT FULFILLS THE LONG AND URGENT REQUEST OF VELIE
FRIENDS, OWNERS AND DEALERS FOR A POPULAR
PRICED CAR EMBODYING THE CAREFUL WORKMANSHIP
AND BETTER DESIGN AND FINISH THAT FOR YEARS
HAVE CHARACTERIZED THE VELIE 40. IT OFFERS MORE
THAN THE PURCHASER HAS HERETOFORE BEEN AC-
CUSTOMED TO EXPECT IN A CAR OF ITS PRICE AND ITS
ADVANCED CONSTRUCTION IS SUCH THAT IT CAN NOT
BE JUDGED BY THE POPULAR PRICE STANDARDS OF THE
PRESENT DAY AS IN OTHER VELIE MODELS, IT IS AT
LEAST A YEAR AHEAD OF ALL COMPETITIVE CARS.

Velie 40

Electric Starter, Electric Lights and
Complete Equipment—Twenty One
Hundred and Twenty Five Dollars.

Renton Motor Car Co.

Distributors for Southern California.

1230-32-34 South Main Street

Worth the Money. FINE OFFERING FOR NEW YEAR.

Studebakers Have All that
Motorists Desire.

Low-Priced Sensation Now on
Market in Numbers.

Self-Starters and Electric
Lights Are Features.

Formal announcement by the
Studebaker corporation of its 1913
line of machines has provided the top-
ic of conversation in local automo-
bile circles, and on all sides the pre-
diction is freely made that the new
models will prove the most popular
ever issued in the medium and low-
priced field. Three new chassis mod-
els are included in the list, and vari-
ous types of bodies, from town cars
to speedsters, are offered for the
buyers' selection.

What will probably prove the most
popular is the "25," a touring car, a
self-starter, electric lights, electric
body refinements and a most thor-
oughly tested principles. Features which
belong only to the higher priced ma-
chines are included in the "25," but
not a detail having been overlooked.

For driving power the "25" will de-
pend on a motor, cast on bloc, with a
stroke of 4-1/2 by 5 inches, and a
floating rear axle and a rear-end
will insure rear-end drive and the
drive gears are of the new design
will be of ready access. The valves
will make for easy maintenance,
and triple tested steel is used in every
working part.

NEW SIX.

The Studebaker "Six" is a de-
parture in motor car making as no
maker has before attempted to place an
extra car on the market at so low a
price. The "Six" is a touring car, a
changeable with that of the "25," and
embodies its luxurious and accom-
modations. The "Six" is a touring car,
employed in the "25," and is a wheel
base of 111 inches, rated at forty horse
power.

LOOK POWERFUL.

NEW WAVERLEY ELECTRIC TRUCKS LATEST ON MARKET

THE H. O. Harrison Company has
received the first of the three and a
one-half ton Waverley electric trucks.
The vehicle has been on ex-
hibition and will be delivered this
week.

The Waverley is furnished in three
truck models, two, three and one-
half and five tons. These cars are
made of the very best material and
are designed by engineers who have
made a life study of commercial
trucks. The special features of these
wagons are single motor, side loading
battery, steel frame, shaft drive from
motor to countershaft, special type
radius rods, accessibility to all parts,
all parts of one unit separate and
free from all others, and the correct
size and location of all parts.

Waverley heavy trucks were laid
out with the idea of having a power-
ful, efficient wagon with all parts ac-
cessible. The motor is supported on
two cross angle irons, located just
back of the rear axle, thus allowing

accessibility to the motor for repair
and removal. The drive is through a
round, steel shaft, which is equipped
with universal joints to take up any
difference in alignment. The motor
armature revolves on roller bearings,
while the countershaft is supported
on roller bearings. The drive from the
motor to the countershaft is through
a series of gears. The driving system
of a few parts and all parts are ac-
cessible. The battery is located in the
rear of the truck, and is protected
from dirt and other substances than
in any other electric truck.

The Harrison Company has a
steadily growing business in the sale
of electric trucks. The company has
many advantages and is in a position
to have more than its share of the
coming year.

Easy for Him.

TOURS FROM CHICAGO IN WARREN, JOKES ABOUT TR

R. S. BOTSFORD of Chicago drove
into Los Angeles last week on a
"Warren Party." He came with
no blowing of trumpets and when he
pulled up in front of the Alexandria
he was asked where he came from.

"Just in from Chicago," said Bots-
ford in a matter of fact manner.
"How long were you on the road?"
he was asked.

"Oh, just a few days, twenty-one
to be exact," he laughed.
The Warren was covered with the
dust and mud of many States, and
while in outward appearances it
showed the sign of battle the motor

was running quietly and smoothly.
The car is a new model, a four-door
shape as when he left.
"I think I waited a few days,"
said the Chicago man, "but I don't
know. I was in the East during the
cold weather coming through the
country. It moderated some but we
got into Wyoming and the cold was
back on us. We had to stop in a few
places and there we had to wait for
more fuel. The motor is a new one,
and it has been running for twenty
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we will probably spend a few more
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more months seeing the country. The
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- P.S. -
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It embodies many features which no other car selling for less than \$2500 possesses. It has every convenience, electrical and otherwise, that a reasonable man requires. It is a staunch, steady, firm, sure, dependable, desirable friend. It is the sort of car that has made motoring the popular pastime which it has become; the sort of a car that you can depend on always to take you to your destination and get you back ahead of most of the other fellows, no matter what priced cars they may be driving.

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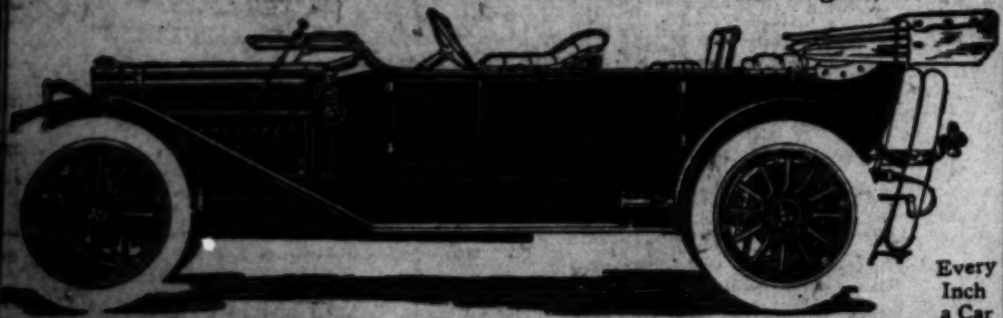
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GEO. ADAMS IS BEST DUCK HUNTER IN WORLD

None Near Him.

BY GREY OLIVER.



George P. Adams, World's Champion.

Local duck hunter who has already shot eighty-nine consecutive ducks in the Blue Wing Club, of which he has been a member for nine years.

WORLD'S champion duck shooter? Yes, and right here in Los Angeles, too.

He is none other than George P. Adams, well-known lawyer, with offices in the Bulard block on North Spring street.

It may astonish some of the local sports that a Los Angeles man should be the champion duck hunter of the world, but there is little doubt but that Adams holds the world's record.

He is a member of the Blue Wing Club and has made no less than eighty-nine consecutive limits, which is the most that anyone has ever heard of. There is no doubt but that more have been made by hunters who have been shooting ducks for a greater number of years but it is generally conceded that no one has beaten Adams for consecutive limits.

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BIG SEASON FOR TRACK SPORTS.

Excitement Ahead.

U.S.C. Team to Compete in Middle West.

City Has Unusually Strong Freshman Material.

Pomona Will Have to Hump to Hold Its Own.

BY OWEN R. BIRD.

Today afternoon when the college open after the holidays, the track and field season will officially begin. This spring the college sports are unusually bright and when the schedule closes, with the National A.U. championship meet during the first week in June, several new records should have been made up in the athletic files of Southern California.

The teams that will represent the local colleges are High Schools, in the slender path this year promise to be of exceptionally good caliber. Each college has a galaxy of veterans and freshmen stars to draw from in making the varsity, while the High Schools, with their large student bodies, can be counted on for good days during the year.

AMONG THE TROJANS, The University of Southern California is facing one of the hardest challenges in the history of the sport.

The Trojans will meet the two northern universities locally and on northern grounds, before the end of March. Then there will be meets with Oxy and Pomona, besides the regular A.U. championships, February 22. After the western draw, the team will go to the Middle West for a dual meet with the University of Missouri and the University of Chicago, during May. The University of Missouri management wired Manager Bevard of U.S.C. terms for a meet in the Middle West, this making a meet with Chicago possible. The Chicago management stated that if the Trojans could get a meet with some other institution in the west, the conference, Chicago would agree to meet the U.S.C. team on its home grounds in the Windy City.

This will give the U.S.C. team a big scope for the 1913 season and will be able to definitely draw on the comparative merits of the teams from the two sections. In making Missouri and Chicago, Manager Bevard says that only first place counts, so the fourteen men from the southwest will have a better chance to make a showing than if all regular places were to be counted. Records and thirds runs up into large numbers when one team wins all such places.

Last season the Trojan team was not the veterans of last year as all on deck this term, with a lot of new material in the freshmen ranks, both at the college of Liberal Arts and the College of Law. Ira Courtney, Valde Throp and Bill Carigan, will form the sprinting trio. Fred and Ben Ward are down for the 440. Courtney went to Stockton with the last Olympic team, and is enough for him in the way of commendation. Throp is an old runner, who has been running for three years and winning earlier races than most. Bill Carigan came from Georgetown, with ten flat mile sprints. Jackson and Hodges are the good for the national intercollegiate meet. Jackson and Hodges are the good for the national intercollegiate meet. Jackson and Hodges are the good for the national intercollegiate meet.

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A new car for the new year! Why try to get along with old, cumbersome, "liability on wheels?" A substantial portion of our product for the new year will go to those who have tired of the expense and trouble of a heavy, unhandy car.

Every third car is a Ford. Nearly 180,000 have been sold and delivered. New prices—runabout \$635—touring car \$800—delivery car \$825—town car \$900—with all equipment f.o.b. Detroit. Get particulars from Ford Motor Company, Olive and 12th Sts., Los Angeles, or direct from Detroit factory.

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DOWN-TO-DATE REPORTS.

XXXIIND YEAR.

NEW SHOW PLACE FOR FOOTHILLS.

Retired Business Man Plans Magnificent Home.

Mansion Will Crown Slightly Hollywood Knoll.

Will Follow Architecture of Italian Renaissance.

As the result of an important sale of Hollywood foothill property commenced during the past week northwest Los Angeles is soon to boast another residential show place. The property involved comprises twelve acres at the crest of the beautiful knoll constituting Laughlin Park, which lies in the hills between Los Feliz boulevard and Franklin avenue and adjoining on the west the magnificent home of Arthur Letts. The buyer, Henry George Moffitt, is a retired business man from Buffalo, who has decided to make his future home in this section, and who plans the early erection on the slightly Hollywood tract of a costly home of splendid proportions.

Moffitt has commissioned J. Martin Henkle of this city to prepare architectural plans for the dwelling he proposes to erect and for the general landscaping features of the site. The perspective pictured on this page embodies the preliminary sketches for the mansion and presents a view from the garden, or terrace front. The study suggests both the design of the house and the scheme of lawns, terraces and walls to be followed out in the ground treatment. Approximately \$150,000, it is stated, will be expended in the entire improvement. The house will follow the type of the Italian renaissance, both as to exterior design and interior finish and appointments. It will be of hollow tile construction and practically fireproof. The walls will be faced with white cement and the roof will be of tile. The house will contain, on the first floor, a large reception hall, living room, dining-room, breakfast room, library and ballroom, together with a terrace wing. On the second floor will be six large bedrooms, each with private bath and dressing-room, and four sleeping porches. The house will be finished in hardwoods and enamel. The dwelling will face to the south and will be visible from almost every point in Hollywood. It will itself

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Investment Adds to By Big The Pa That concl Robert D laid adjac San Ferna vest part gives the frontage of adjoini the Home Buil ly-acquired walks, and class reside class of im made in the gels Park, tion just m tings. In t new home

As the res new street ce les Highway 5 at Fifty-6 Mrs. M. Mon Mount, 2550; Mrs. Harry C mons, 1850; Mrs. A. Stone 11800; M. V son, 2500; F 10000; L. Laye Monow, 25 Williams, 25 point in Hollyw. It will itself

VAN COURT PASSES HIS VERDICT ON NEW CHAMP.

Luther McCarty at Twenty Shows More Promise Than Did Corbett or Jeffries in Their Younger Days—If He Learns to Hit More Correctly and Behaves, His Future Is Limitless.

BY DE WITT VAN COURT.

UTHER McCARTY, champion of the world, sounds pretty good to a 20-year-old boy, don't you think?

McCarty is one of the most unique characters ever in the fighting game. I was closely connected with both Jim Corbett and Jim Jeffries when they started in the professional boxing game, and followed each closely until they won the championship, and believe both of these men were the greatest that ever won a heavyweight championship. But I must admit that neither is by far a more promising youngster at his age than either of the two Jims.

McCarty may never be as great a pugilist, but surely has a wonderful start. I doubt that we will ever see the equal of Jim Corbett in the science of boxing or as powerful a hitter and as strong a man as Jeffries.

Luther is about three times as strong as Corbett at the same age, but not the speed or cleverness that Gentleman Jim had.

McCarty's life on the plains gave him a lot of stamina and his work in horse busting and steer chasing gave him a wonderful control of his muscles; also that cool, care-free, dare-devil courage that helped him greatly in the fighting game.

He has also been working along the right lines to improve himself in his boxing and should improve faster from now on than at any other time in his life.

His matches with Jim Flynn and Al Falzer have been the two best boxing lessons that he could possibly get. They came at the right time. Both of these contests should impress him strongly with the fact that it was his weakness more than anything else won for him. His superb physical condition is another that should make a lasting impression on him. Unless he gets a swelled head as many young fellows do, and neglects his training, his future contests, he should hold his title for many years to come.

The making of a heavyweight champion is some job and requires a lot of hard study and work.

Jim Corbett was a great boxer years before he had a contest. Jim Jeffries learned by fighting experience. Luther is doing both at the same time.

He studies the finer points of the game during his training and puts them into execution during a contest.

He is fortunate in having a clever manager who not only knows the boxing and training part of it, but showed remarkable judgment in the selection of Luther's sparring partners, who helped him greatly to win the championship.

There has been no expense spared in this respect, and the money was ever better expended in the development of a champion.

Luther's work in the past three months has left him in perfect physical condition, but we are to fight as often in the coming three months, his life would be in great danger from overwork.

He is at just the right stage physically for a good, long rest, which will give him time to fill out more with no danger of staleness. His theatrical work will keep him in good boxing practice and give him plenty of time to improve, and he seems to be level-headed enough to take advantage of every opportunity.

Manager McCarty says he will do no fighting before next July. This is a wise resolution and he should not be tempted to break it.

But there is some danger ahead for Luther. While he is a great lover of outdoor life, he will be forced to keep late hours in the coming year, and his theatrical work will surely have many temptations to him.

If he is strong-minded enough to resist them all, he will be a wonderful man.

This western cowboy will be a sensation when he lands on the great white way in New York. Much will be made over him, and if it does not over or swell his head it will be remarkable.

McCarty has done the right thing for himself so far and shows a clever head in everything he does in his ring work. It would be a pity to see him stop.

I do not agree with some of my friends when they say Luther is not enough hither for a champion; neither do I agree with them when they say he cannot improve in his hitting.

Out of the many blows he landed on Al Falzer's face and jaw there were few that landed squarely. These never failed to stagger Al.

Luther's fault in not knocking Falzer out was from the fact that when he hit Al with his right hand he held his arm too straight and the blow went on Falzer's ear, instead of the chin as it was intended.

When Luther learns to hold his right arm at a right angle to his body he will be able to hit any man he hits as sure as we are here.

Why he has been lucky in hitting power, can easily be developed in several ways. I am positive of this from my actual experience with pupils I have taught to hit. Nowing, hitting a heavy punching bag and throwing a medicine ball in certain positions will do this with the right amount of practice.

Willy McCarty, his manager, has knowledge of these things and will correct any defects of this kind in Luther.

When Luther and his manager, McCarty, landed on the Coast, they were both very lucky. They are several thousand dollars to their credit in a bank with a prospect of many more before the end of the year.

Boys, it has all been done with two heads each holding a clever set of wits. Who wouldn't be a champion?

McCarty Another Mick.

ONLY TWO CHAMPIONS WITHOUT IRISH BLOOD.

BY ROBERT EDGREN.

(BY WIRELESS LINE TO THE TIMES.)

NEW YORK BUREAU OF THE TIMES, Jan. 4.—[Special Dispatch.] Looking back over the list of heavyweight champions, I notice a curious thing. Tommy Burns and Jack Johnson are the only two champions without a strain of Irish blood.

John L. Sullivan was American-born of Irish parents.

Jim Corbett's parents were Irish.

Bob Fitzsimmons was born in Helena, Cornwall, England, but both of his parents were of Irish birth, having moved to England only a short time before Bob joined the family.

Jeffries' ancestors were American straight line, to a time long before the Revolutionary War. Those who founded the family here came from England, but only a generation or two before that had gone to England and to Scotland from Ireland.

Tommy Burns was French-Canadian.

Johnson descended from a South African tribe.

McCarty is Indian-Irish.

On a Tour.

CROSS-COUNTRY RAMBLER ON LONG INTER-CITY TRIP.

RAMBLER cross-country model car is playing an important part in the publicity for the San Francisco fair which will open in the C. W. Armstrong, one of the cars of the San Francisco Chamber of Commerce, has started on a tour from Boston, Mass., to San Francisco, in the interests of the big exposition. He will cover 3700 miles of publicity and will start on the administration building for the fair and other buildings will be erected in the order of their importance.

SANTA ANA THE HOME OF AMERICAN ATHLETES.

Stars That Shine.

BY AL G. WADDELL.

THE little city of Santa Ana has very probably turned out more great athletes than any town of equal size in the world.

Not in any one particular line, do the Santa Ana products excel, but in practically every branch of sport.

A goodly majority of the stars of the athletic world who claim Santa Ana as their home town, made their first appearance as athletes while students at the Santa Ana High School.

Many of the most promising High School champions did not continue athletic work after leaving the institution, but some of the greatest student heroes whose names are carved high up on the totem poles of intercollegiate fame, are graduates of Santa Ana High.

Walter Johnson, the great pitcher of the American League, started his baseball career as a bush slasher on a Santa Ana team.

"Gavy" Cravath, now with the Phillies, played on the High School team and later on the town team, before going into the professional ranks.

George Horine, the Stanford boy who holds the world's record for the high jump, was a member of the Santa Ana High School track team during his prep school days.

Fred Kelly, the Olympic champion, now at U.S.C., is from Orange, but the people of Santa Ana are as proud of him as if he were one of that city's products.

"Rick" Templeton is another Santa Ana boy, who is a track star. Templeton is registered at Stanford.

is expected to do great things on the track this season. Last year he was not eligible, but trained with the squad and is said to be in excellent condition this year.

Two years ago this lad tied Kelly for the interscholastic championship of the Coast. His event at that time was the high hurdles and Kelly's was the low.

Marshall Pembrey is another star track man for the High School.

Jim and Bill Stuart, two of Occidental's greatest football men; Bruce Dill, who starred on the Tiger eleven this season; Du Bois and Arthur Collins, the former Occidental varsity captain, are all Santa Ana High graduates.

Pomona College has had a number of stars from Santa Ana. Bob and Bill Spurgeon were two of the greatest all-round athletes in the State a few seasons back; Hal Youngmann, Ed McFadden, Walter Reeves and Capt. Arthur Lutz of this year's football squad all came from that place.

Gar Ross, who was one of the leading athletes at Occidental for two seasons, making baseball, football and track teams and later going to Michigan and making his letter, came from Santa Ana High. The Norcross brothers, who played on the Oxy eleven in 1905, were also from there.

Walter Eaton, who came out with the Colorado School of Mines eleven this season, played tackle on the Santa Ana High team for three years before going to college.

There are many others, but a few of the best-known are all there is room for here.

In Southern California There Are Today More Maxwell Cras

With from 50,000 to 60,000 miles behind them—and still going—than any other make.

MAXWELL Never Built a Poor Car

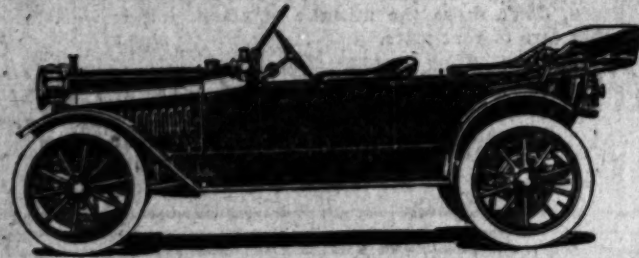
See the 1918 line. Five models. Very exceptional values just now.

United Motor Los Angeles Company
1200 South Olive Street

Hupmobile 32

GUARANTEED FOR LIFE

Five Carloads Just Received



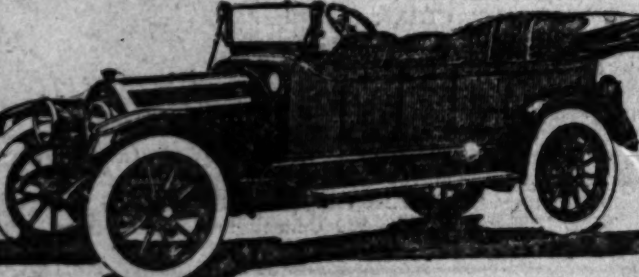
Fully Equipped, \$1075, f. o. b., L. A.

Thirty-two horse power, full floating axle, etc. Interesting terms—will pay you well to call.

HUPMOBILE AGENCY

1017-1019 So. Olive St. Los Angeles
A1007. Agents Wanted. Broadway 2967.

PREMIER LITTLE SIX



48 H. P.—2 or 3 Passenger—Fully Equipped.

\$2900

PROVEN PREMIER QUALITY THROUGHOUT.

Equipped with pneumatic starter, pneumatic tire inflator, independent electric lighting system, imported magnet, imported angular bearings, left-hand drive, clean running boards, a cabinet mounted in the dash, providing a tool carrying compartment; gasoline tank filled without removing cushion. Luxurious upholstery. Turbidity cushions 11 inches deep, with double set of springs, absorbing that disagreeable road vibration so noticeable in other cars. Concealed hinges and straight-line body.

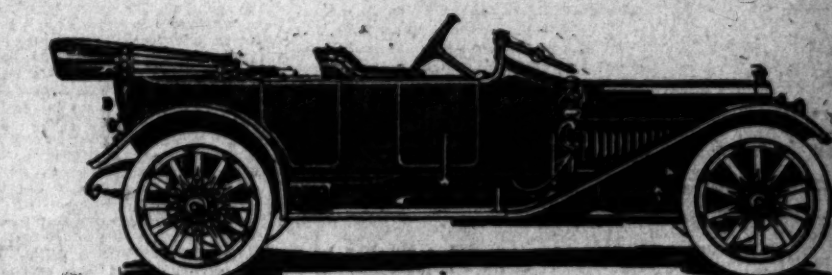
Don't buy a car until you have seen this "Little Six Premier" and taken a ride in it. Compare it point for point and you'll BUY A PREMIER.

Premier Motor Car Co.

L. H. SCHWABER, Pres.

1127 South Olive Street

Phone: Main 975-2700.



Chalmers "Thirty-Six"

We are making immediate delivery of Chalmers Cars You get your car NOW.

The cars are RIGHT—the factory built them RIGHT—Therefore, they made prompt shipments, and did not have to hold up their production to do further experimental work.

The "Thirty-Six" fully equipped at \$2100. Here is the Best Motor Car Value Today.

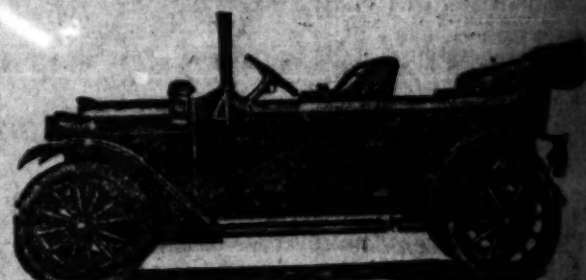
Western Motor Car Co.
Distributors
10th and HopeChalmers-Los Angeles Co.
Retail
727 South Olive

There are three or four cars in the heavyweight division that are supreme and our hats are off to them, but in the light car class there is only one page.

THE DETROITER

The 100% Automobile

Ball bearing throughout; full floating rear axle; gears large enough for twice the power and weight; platform rear springs; abnormal braking surface; long stroke motor; left hand drive and center control; top with side curtains; all-over dust cover; windshield; electric lighted throughout; demountable rims; speedometer; tire repair and tool kit; extra rim with tire irons.

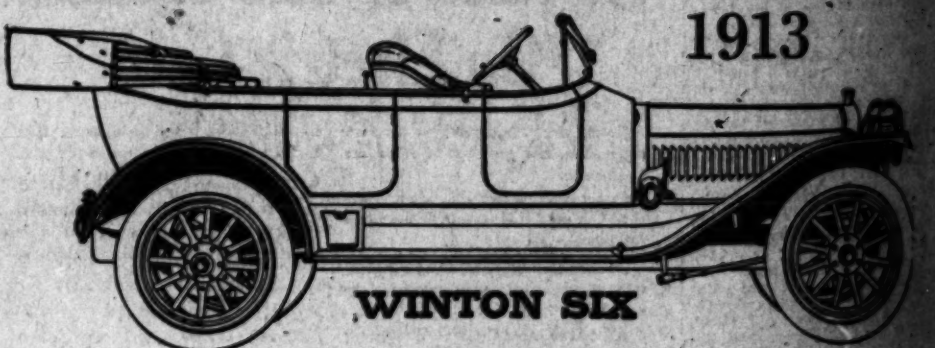


\$1000 Fully Equipped, F. O. B. Los Angeles

Y. R. DEL VALLE

22299 1310-12 South Grand Avenue Bdw. 3133

WINTON SIX 1913



WINTON SIX

Pioneer and Continuous Leader

THE Winton Company established the gasoline motor car industry in America. It has been manufacturing longer than any other American maker. It has seen many companies come and go. It has led the way in every bona-fide step of progress that the industry has made. It forced the industry against the odds to acknowledge the supremacy of the six-cylinder car.

The Winton Six is standard. It has everything that makes a genuinely high-grade car worth while. It is the way been self-cranking. It holds the world's record for lowest repair expense. And above all else, it is made by the oldest and most experienced company in the industry, and one of the safest, soundest, and truest in any business.

Cars for Immediate Delivery

W. D. Howard Motor Car Co.

F 5609 1238-40 So. Flower St. Bdw. 4100

Holiday Clean-Up Sale

We offer automobile coats, sweaters, robes, caps and gloves at a

25% Discount

Ask to see the Ford Bumpers, Tire Holders, Oil Gauges, just received.

JOHN T. BILL & CO.

953 and 955 So. Main Street Near Tenth



"Everything Outing Athletic"

DYAS-CLINE CO.

214 W. Third Street

MATHESON

Men and Women's Wear Broadway at

PLANADA MERCED COUN

The Cream of California

"41 Blue Ribbon" Co

—the richest part of a county that walked away from all California—taking one Highest Awards for farm, garden, and vineyard products—at the State fair.

PLANADA FARMS are unbeatable for figs, grapes, olives, peaches, all kinds of vegetables, pears, plums, apricots, alfalfa and grains. Dairy conditions are large markets a few hours away—reach a daily train service of ten passenger and freight trains from Santa Fe depot on the line.

\$75 Per Acre—Up

with terms to suit. Planada soil is a rich, alluvial sediment. Its climate is even—free from extremes of heat and cold. At Planada farmer should make some of the largest profits ever made on Merced county products.

No Weed Seeds

Irrigation is entirely by concrete pipe; possibly carry weed seeds as open ditch. Water is abundant—and cheap. Water connections furnished free. Plenty of water within 15 to 20 feet. A greater volume at deeper levels.

Low Rate Excursion this Week Go Saturday P. M.—Back Monday A. Very attractive inducements offered set—investigate. If you can't call, write—send this ad. Party now forming for Saturday—make your reservation at once.

Planada Development Corporation

Controlled by

Los Angeles Investment Company

217-20 L. A. Investment Bldg. Broadway at 8th

GOVERNMENT IRRIGATION SYSTEM

ayers ar-re shut
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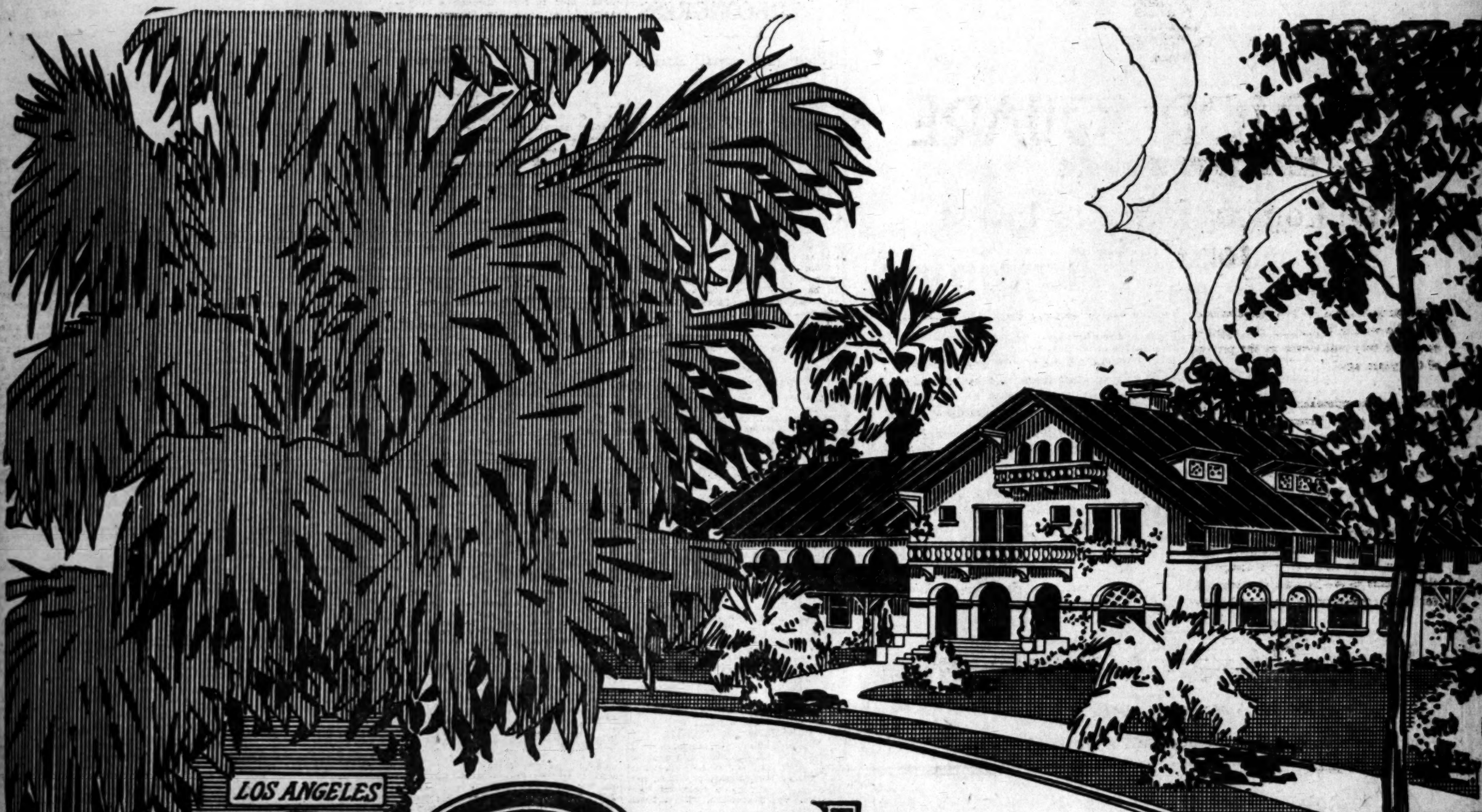
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acres.



LOS ANGELES

Palm Place

On Washington and Venice Boulevards and the Venice
"Short Line"—Directly in the Line of March of Progress,
Profit and Prosperity, Los Angeles to the Sea

We offer to our clients and friends as a New Year investment or homesite opportunity, Palm Place, undoubtedly the peer in its district.

A great wave of unprecedented development and building activity is sweeping out Washington and Venice "Short Line" Boulevards. Everywhere raw acreage is succumbing to this on-rushing movement and becoming improved property dotted with cozy homes. All around Palm Place are high-grade homes—elements which make actual, intrinsic value in the lots we offer. Considering the improvements (representing an expenditure of over \$100,000,) home sites in Palm Place are selling for less than surrounding acreage prices. Business and professional men in comfortable circumstances can find here highly improved, restricted sites upon which they can erect attractive homes of the better class.

Palm Place Prices Are Very Moderate

They range no higher in proportion than bungalow lots of the higher grade in the best sections of Los Angeles. You can have plenty of elbow room and live out close to nature in Palm Place at no great cost to you.

Palm Place improvements are all in and are of high quality. The streets are paved with six inches of crushed rock, with a special gravel and cement facing; 24-foot parkings, not found in any other tract; 6-foot sidewalks. Palms planted. Water, gas and electricity. Absolutely no inconveniences. Fine, winding boulevards. Frequent cars on Venice "Short Line." Station on the property; 24 minutes from the city, 30 minutes by auto.

Lots range in size from 105x170 feet, upwards. The soil is rich, said by experts to be the best in Southern California for palms and roses. Ornamental shrubbery reaches a high state of perfection. Climatic conditions are ideal—warm winters and cool summers.

Let Us Take You Out Today

We know that this New Year's offering of desirable home sites will go rapidly. It is unnecessary for us to call your attention to the urgency of getting first choice. One of our autos is at your service for an inspection trip. Come up or call up now.

L. D. LOOMIS CO.

Los Angeles Office,
Room 421, Fourth Floor,
Wright and Callender Building.
Main 1076.

F1614.

Santa Monica Office,
212 Oregon Avenue,
Phones: Sunset 606, Santa Monica; Home
1271, Santa Monica.

New
Auto
Route
to
Venice
—TRY IT

Motor out Sunday
by way of Washing-
ton Boulevard. Turn
in to Palm Place
and pass through
the palm-lined and
winding boulevards
of this magnificent
subdivision; thence
over the newly im-
proved Venice
"Short Line" boule-
vard into Venice. It
will be an interesting
and time-saving trip.

Palm Place

VENICE

CREATT-AOV..

Room 618, Phone Broadway 489 or Home A5513.



Rodgers Park

easily the most delightful and surely the most popular Bungalow tract in the prosperous Southwest section.

\$200 Cash Moves You into Any of 15 New Homes Now Ready or into any one of the 40 more that are being built. Investigate RODGERS PARK. It presents home and investment opportunities such as you had not dreamed of.

Every home in RODGERS PARK is designed, planned, built and finished right. Every home there is guaranteed absolutely, both as to workmanship and material, by the Los Angeles Investment Company, the largest, most powerful and reliable institution of its kind in the world.

\$23 to \$30 Per Month Pays Interest, Taxes and Insurance.

Many Beautiful Parks and Novel and Attractive Features

14 separate parks, 7400 ft. park frontage, public playgrounds, tennis courts, model stores, cement walks, wide improved streets, fountains, gas, water, electric light, telephones and yellow car service.

Our Development of RODGERS PARK Will Go Right On

From an investment standpoint, no purchase could be more justly advised than a lot or a home in RODGERS PARK, for with the continued building by this Company the values in this tract are sure to continue rising. An excellent opportunity for builders to buy lots, for homes are wanted faster than we can put them up.

You Get a Free Option on the Adjoining Lot

Think what an advantage that gives you in a tract like this, with model stores, hundreds of occupied homes, wide improved streets, planted parkings, cement curbs and walks, and 7400 ft. of park frontage, free playgrounds and public tennis courts.

How to Get to RODGERS PARK

Our auto will take you out, or take Manchester avenue car on Hill, between Third and Eighth, to Florence and Vermont avenues. Or Vermont Heights car on Broadway to 76th street.

Los Angeles Investment Company

Broadway at Eighth

Home 60127

Founded 1895. Established in Los Angeles 1895

Main 5647

An Ideal Place for a Home
Beautiful Country Property
With City Advantages

Beverly Hills

The Finest Residential Subdivision in the World
Adjoins the Los Angeles Country Club Property

BEVERLY HILLS is something more than the ordinary real estate subdivision. In the first place, the location of Beverly Hills is all that can be wished for. In the second place the men owning the property were abundantly able to lay it out and improve it in a magnificent manner.

The avenues are broad and lined with palms and other trees. The soil is good and the drainage perfect. A complete sewerage system is already installed and this without expense to any property owner.

All public utilities, such as telephones, gas, electricity and water are at city rates. The lots are large and the cement sidewalks, curbs and gutters are the best. No pains have been spared to make this in every way a desirable place to live.

Electric railway facilities are adequate. Quick and frequent service is given to Los Angeles and the Beaches. The climatic conditions here are ideal. It is really never hot, neither is it cold. The cool breezes from the ocean temper the atmosphere in the summer, and lying as it does along the foothills, it is almost frostless.

We want you to see Beverly Hills. The Pacific Electric car on Hill street will take you there, or you can motor out to Beverly Hills, either by way of Wilshire Boulevard or Hollywood, via the new foothill scenic Boulevard.

Our agent at Beverly Hills Station will be glad to show you the property at any time, or if you prefer you can telephone us and arrange to go to Beverly Hills direct from our office in our motor car.

Present prices for lots are low—much lower than this class of property should be sold for—these prices may be advanced at any time.

W.M. Garland & Co.

324 Pacific Electric Building

Phones 10569

Main 569

TRACT OFFICE AT BEVERLY HILLS STATION

Phone 569118; Hollywood 1116.

Have you seen Beverly Hills water gardens and rare lilies?

AUCTION

\$35,000 STOCK of Broadway Jewelry Co. NOW being sold AT PUBLIC AUCTION. 800 SO. BROADWAY.

Drink and Drug Treatments

Neal Institute

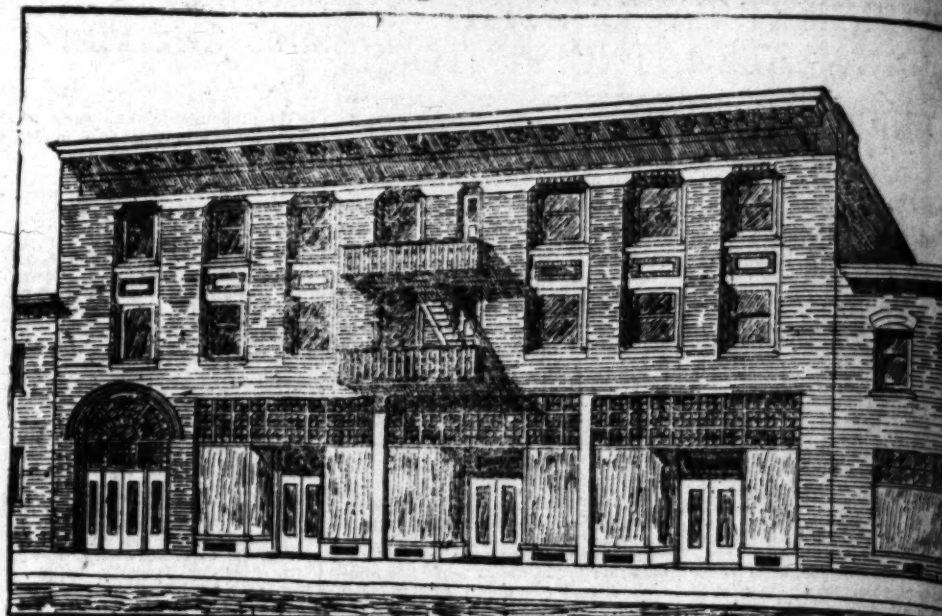
945 SO. OLIVE ST.
Los Angeles, Cal.
Phone 44971; BEVERLY 4482.

A DAVIS SELF-OILING MOP cannot be equalled for cleaning and polishing hardwood floors. SIMPLE, DURABLE, CLEAN AND CHEAP. PACIFIC COAST AGENCY 333 Title Insurance Building Broadway 2719 F4415

A. GREENE & SON,

Exclusive Ladies' Tailors.
Full Woolsens and Fashion Plates now being shown.
821-5 W. SEVENTH ST.
Third Floor.

Large Rooming-house for East Side Site.



Building for Southern California Trust Company, Seventh and Wall.

FOR EAST SEVENTH.

Rooming-house Now Under Construction Will Embody Many Modern Features.

Among the many improvements now well advanced on East Seventh street is a large three-story brick rooming-house which is being erected by the Southern California Trust Company on the south side of that thoroughfare between Wall and San

Julian streets. The structure, which is 53,134 feet in size, is being attractively faced with pressed brick and finished with artificial stone.

Provision is made on the first story for three stores and seventeen rooms. The upper floors will contain seventy-eight rooms, with a number of baths and showers. The building will be heated with steam. The construction work is being carried out under the direct supervision of the architects, Dennis & Farwell.

Two Sunset Talks

(Continued from Fifth Page)

pector hunted for gold in the mountains of Borax Smith, and now is the autumn of life on his estate Silver Lake. Sitting on the porch, he was talking to the women who were gathered there for the evening.

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GROWTH PROFITS DIVIDENDS

We shall take great pleasure in showing you what we have accomplished in less than two years, and you will realize that we have not only made good, but are assured a wonderful future that will prove very profitable for our shareholders.

BEFORE YOU INVEST A DOLLAR In Commonwealth shares—before you decide to join our great co-operative family, we want your fullest confidence. First convince yourself that we have invested the money of our 4000 shareholders in the way you want your money invested. We will take you out to our various tracts and show you the many homes we have built and the high-class improvements we have put into our tracts, and you will realize that we have the finest investment and the greatest money-making opportunity ever brought to your attention.

EVERY PIECE OF PROPERTY We have bought has been bought right. It is located in the heart of a rapidly growing residential section, and now surrounded by fine homes. It is the class of property and the location selected for their investments by the most successful realty operators of Los Angeles—shrewd investors who have made fortunes by buying right. Every piece of our property is in the direct path of Los Angeles growth and our lots are increasing in value at a surprising rate.

BUILT TO LAST Right from the start we decided that we would only build houses that we can point to with pride, not only today, but in years to come, for we realize that we are building for the future and that by erecting bungalows and chalets "built on honor"—houses that will last—that represent a real and permanent investment for our shareholders and the home buyers, we would establish our company on a safe and lasting foundation, just as surely as the company who invests in a cheap neighborhood and outside the path of progress and growth, and erects thereon flimsy houses, is certain to get into difficulties in a few years.

If you are only receiving three or four per cent., or even five per cent. for your money, you are only renting it to others who will put it to work and make a big profit.

Their security (which by the way, will be the protection with which your money is surrounded) is first mortgages and lands and homes. Now this is the same security that protects every dollar invested in Commonwealth shares by our over 4000 shareholders.

Why not also put your savings into our great land subdividing and home building fund and share in the big profits. The security is in every respect equal to that which protects your money that other use. Then why three or four per cent., when Commonwealth shares pay 14 per cent. on par, payable quarterly?

EVERYONE CAN OWN SHARES
ONLY 3 1/2 CENTS AND 1 1/2 CENTS
Per Share Down Per Share a Month

| | Cost. | Pay Down. | Per Month. |
|-------------|-------|-----------|------------|
| 100 Shares | \$ 35 | \$ 3.50 | \$ 1.75 |
| 200 Shares | 70 | 7.00 | 3.50 |
| 300 Shares | 105 | 10.50 | 5.25 |
| 400 Shares | 140 | 14.00 | 7.00 |
| 500 Shares | 175 | 17.50 | 8.75 |
| 600 Shares | 210 | 21.00 | 10.50 |
| 700 Shares | 245 | 24.50 | 12.25 |
| 800 Shares | 280 | 28.00 | 14.00 |
| 900 Shares | 315 | 31.50 | 15.75 |
| 1000 Shares | 350 | 35.00 | 17.50 |
| 2000 Shares | 700 | 70.00 | 35.00 |
| 3000 Shares | 1050 | 105.00 | 52.50 |
| 4000 Shares | 1400 | 140.00 | 70.00 |
| 5000 Shares | 1750 | 175.00 | 87.50 |

Price subject to change without notice.

MAIL THIS TODAY.
Send me your illustrated monthly magazine, "The Commonwealth," for six months (free) and information regarding your 14 per cent. home building investment opportunity.

Commonwealth Home Builders
212 UNION OIL BUILDING - 7th and SPRING STS - LOS ANGELES, CAL.

FREE WORK

All Baba.

CHARITY YIELDS TO UNION BLUFF.

Chicago Dames to Waltz to Federation Fiddles.

Army and Navy Bands Barred by Threats.

Arabian Nights Ball Can't Have Music Free.

BY DIRECT WIRE TO THE TIMES.

CHICAGO BUREAU OF THE TIMES, Jan. 1.—[Exclusive Dispatch]

Chicago society women have surrendered to the Chicago Federation of Musicians and as a result of the decision, the music for the Arabian Nights ball, to be given at the First Regiment Armory, January 10, will be furnished by the members of the musicians' union.

The musicians' union, it was found, would call a strike against the car-negie, electricians and waiters in the hall from the Great Lakes Naval Training Station and Ft. Sheridan.

The musicians had been asked by the women to furnish the music free of charge, if they could not be given the usual fee.

The women were given the usual fee of \$1000.

The commanders at the naval station and Ft. Sheridan both received word of the strike situation and the women's request.

The women's request was received and the musicians' union was threatened with a strike against the women.

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FREE WORKERS' PAGE—Our Unceasing Fight for Industrial Liberty.

CHARITY YIELDS TO UNION BLUFF.

Chicago Dances to Waltz to Federation Fiddles.

Army and Navy Bands Barred by Threats.

Italian Nights Ball Can't Have Music Free.

Chicago Bureau of THE

and Wall.

Sunset Talks.

and from Fifth Page.

ed for gold in the empire.

of life on his ranch at

sitting on the crescent

camp, he watched the

burned miners lead the

the green land, where

serious waste, while

abide with it forever.

PROSECUTOR.

young prospector in the

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He was known as a

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prospector has the look

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the State emblem

the burro's done for

we ever go out on

He scooped at me

THE JOB IS CHASING THE MAN.

HERE was never a time in the industrial history of this country when labor of all kinds was better paid, better housed, better clothed, better treated or in more active and constant demand in these United States than it is today. All over the country the job is chasing the man.

A Pittsburgh dispatch to the New York Times says:

"Pittsburgh is experiencing a labor famine so serious that many big industries are advertising far and wide to get men. Last week the shortage in the Connellsville coke region necessitated the blowing out of 1200 ovens at a time when record prices are being charged for foundry and furnace sizes. Contractors having big jobs are offering higher wages than have been paid since the boom years preceding the panic of 1907. Some concerns in the Pittsburgh district sent agents to scout men walking in the streets who appeared to be idle. The employing agent of one corporation said he could give work to 7000 laborers."

The New York Evening Post says:

"There is almost universal complaint in the iron and steel industry that it is difficult to secure a sufficient supply of labor and this is true not only of the foundries, rolling mills, steel works and blast furnaces, but of the coke works as well. Indeed, according to the Iron Trade Review, the scarcity of labor is particularly pronounced in the Connellsville coke region."

The New York Herald contains under the headline "All Industries Need Men—Prosperity That Is Sweeping the Country Causes Enormous Demand for Labor," the following:

"From every direction reports continue to come in showing that in various industries there is much more labor to be performed than there are men for the jobs, although wages paid today are higher and more attractive than at any other time in the history of the country."

"Construction work is suffering from perhaps the greatest dearth of labor ever experienced; machinery factories, steel mills, cement works, brick yards, lumber yards and other lines of industry are crying for workmen. The shortage includes all lines of labor, skilled and unskilled."

In another New York paper under the headline: "New York Needs 100,000 Servants," appears the following:

"An exhaustive report on New York employment agencies, which Commission of Licenses Herman Robinson has prepared, was turned in to Mayor Gaynor yesterday by the commission. The servant problem, which is dealt with in detail, shows that there is a great scarcity of servants. More than 100,000 of them could find employment if they were here."

In the Los Angeles Times of Sunday last, under the head of "Wanted Help," there is a call for 435 males and 672 females, while under the head of "Situations Wanted," 107 males and 116 females want situations. 1107 jobs are hunting workers and 233 workers are hunting jobs.

In the employment of female labor the difference between those who seek work and those who seek workers is great. 67 cooks are wanted and only 13 cooks seek employment. 164 women are wanted for general housework and only 13 women are willing to do general housework. 162 waitresses are wanted and but 34 girls seek places as waitresses. 41 chambermaids are wanted and but 14 chambermaids are seeking places. 102 laundresses and seamstresses are called for and but 15 of these are asking for work.

On the other hand but 11 housekeepers are wanted and 30 housekeepers seek employment. The number of stenographers, "salesladies," "planists," "companions" asking for employment far exceeds the calls for such services. The employers of females call for 585 cooks, waitresses, chambermaids, and other household servants, and 87 saleswomen, stenographers, clerks, and the like. Of the 111 females who are seeking situations 30 wish to be housekeepers, 46 apply for positions as stenographers, bookkeepers, companions, and the like, 13 will accept places as cooks, and 27 are willing to do laundry and general housework.

The masculines make no better showing than the females in the line of being willing to do hard work. The employers of males call for 142 clerks and salesmen and 293 hand workers. Of the 107 men seeking work 36 are willing to work at mechanical jobs and hand labor, and 71 want soft jobs as clerks, salesmen and the like.

Among the men 11 chauffeurs seek jobs and but 3 are wanted, 111 ranch hands and unskilled laborers are wanted and only 5 men seek employment as such. It may be true that many men and women who want work do not advertise their wants. But it is also true that many employers who want laborers do not advertise for them.

The plain truth is that any man or woman who is willing and able to do honorable labor that others want done can easily obtain employment at good wages.

REPORTS ON WAGES AND CONDITIONS.

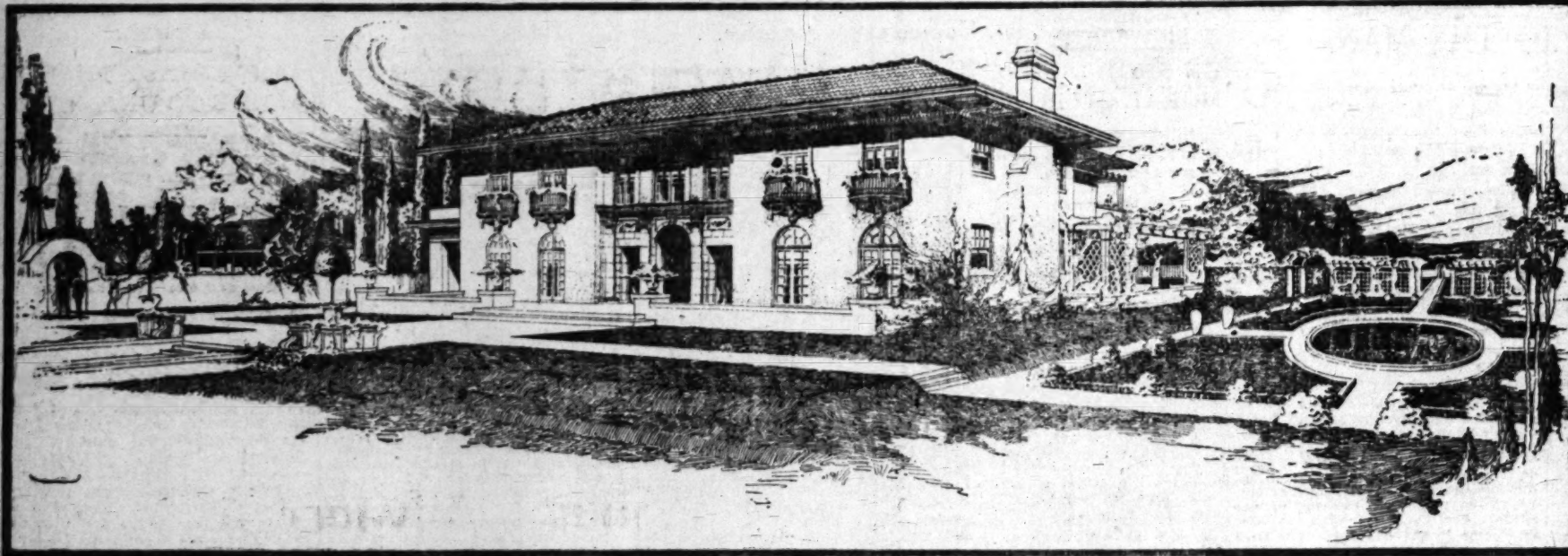
Timely Bulletin from All Parts of the World.

In wages earning Southern California is a success for two reasons: First, because of the superior climate every day in the year is a workday in fact; second, because rates of wages are high in themselves and quite high compared with the rates paid in other States.

Here are some of the wages rates paid in Southern California:

Trade—Wages per day. Blacksmith, nine hours, \$1.25 to \$1.50. Boilermakers, nine hours, \$1.25 to \$1.50. Machinists, nine hours, \$1.25 to \$1.50. Millwrights, nine hours, \$1.25 to \$1.50. Carpenters, nine hours, \$1.25 to \$1.50. Painters, nine hours, \$1.25 to \$1.50. Bricklayers, nine hours, \$1.25 to \$1.50. Plasterers, nine hours, \$1.25 to \$1.50. Roofers, nine hours, \$1.25 to \$1.50. Tinsmiths, nine hours, \$1.25 to \$1.50. Welders, nine hours, \$1.25 to \$1.50. Foundrymen, nine hours, \$1.25 to \$1.50. Machinists, nine hours, \$1.25 to \$1.50. Millwrights, nine hours, \$1.25 to \$1.50. Carpenters, nine hours, \$1.25 to \$1.50. Painters, nine hours, \$1.25 to \$1.50. Bricklayers, nine hours, \$1.25 to \$1.50. Plasterers, nine hours, \$1.25 to \$1.50. Roofers, nine hours, \$1.25 to \$1.50. Tinsmiths, nine hours, \$1.25 to \$1.50. Welders, nine hours, \$1.25 to \$1.50. Foundrymen, nine hours, \$1.25 to \$1.50. Machinists, nine hours, \$1.25 to \$1.50. 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Beautiful Dwelling Just Completed in Exclusive Wilshire District.



Home of Dr. Edwin Janss, Windsor Square, J. Mar tyn Haenke, architect.



South America and the Orient Stand Ready to Pay Los Angeles Millions of Dollars Yearly!

THE DEMAND for Live Stock and Dressed Meats in

the countries of the Far East and to the south of us, is growing greater every year. China and Japan, with the awakening of these countries to modern ways, have lessened their cereal diet and more and more are becoming eaters of meat. The export of pork from this country to China alone totals up to a pretty figure. South Americans, too, are yearly running up a bigger bill with Uncle Sam for flesh food. Now all of these millions of dollars' worth of meat or live stock have to be shipped thousands of miles by rail from the stock yards and packing houses of the East across the very land that produced the animals before they can be loaded in boats for their destination.

The Los Angeles Union Stock Yards Will Claim This Enormous Meat Exporting Revenue

Los Angeles has always had every natural advantage for handling this wonderfully profitable business. Right at our gates are the thousands of square miles of grazing lands on which are raised over five and one-half million head of live stock. California alone has over two million twenty thousand head of live stock. We have a splendid harbor, big and deep enough for the largest boats, and now with the early opening of the Panama Canal, by which stock can be shipped East and South at great saving in transportation, Los Angeles has an opportunity that all but the blind can see. Many call it Los Angeles' BIGGEST present opportunity.

The only thing remaining to be done now is to build an ample stockyards for the care and distribution of stock shipped here for transportation to other parts of the world.

Now, this is YOUR CHANCE TO SHARE IN THESE PROFITS!

You can buy this unusually promising stock at \$1 par, in 25% monthly payments for a limited time. The price has already gone up and another rise is imminent.

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What the profits from this business promise to be can be pretty nearly estimated when it is figured that every head of stock to pass through the yards will yield the better part of a dollar each, and that there are over five and a half million head of stock, which, by every reasoning, should pass through the yards yearly.

on the Los Angeles Stock Exchange, thereby insuring a ready market to all owners.

Buy now—at least investigate every detail of the proposition without delay. Call and talk with the officers of the company. Or send for highly interesting illustrated booklet.

NEW SHOW PLACE.

Windsor Square Italian Type Home of Prominent Realty Man Is One of Group.

With the completion during the past week of the home of Dr. Edwin Janss in Windsor Square, another residential show place was added to the list of slightly dwellings in the exclusive Wilshire district. The Janss place was planned by J. Mar tyn Haenke and is of the pure Italian renaissance type.

The exterior of the house is of white cement finish with the exception of the loggia, which is in red quarry tile. Large French windows prevail and the upper windows are set off by iron balconies. The interior finish is in antique ivory, excepting in the palmroom, where there is a lattice-work effect, with verde antique finish.

Four members of the Janss family, Dr. Peter Janss, Dr. Edwin Janss, Harold Janss and Harold H. Braly, purchased six lots in Windsor Square about a year ago. The four are to have homes at the four corners of the rectangular plot formed by these contiguous sites, with a private park in the center. The home for Dr. Peter Janss is now well advanced. Haenke is the architect for the entire group.

SOUTHWEST SALES.

The F. H. Redpath Company reports southwest sales as follows: Bungalows and chalets to A. T. Smith, No. 1012 West Fifty-fourth; Mrs. Steffel, No. 1115 West Fifty-fourth; W. M. Taft, No. 1013 West Fifty-fourth; G. T. McNeely, No. 1118 West Fifty-fourth; E. J. Maxwell, No. 1127 West Fifty-fourth; F. H. Rial, No. 1049 West Fifty-fourth; Mrs. Bacon, 1017 West Fifty-fourth; Mrs. Debaugh, No. 1142 West Fifty-fourth; Mr. Swan, No. 1712 West Thirty-ninth; John Bradshaw, No. 832 West Seventy-third; J. C. Frye, No. 542 West Forty-third; Mr. Bourland, No. 719 West Forty-third; Mr. Coleman, No. 615 West Forty-second; Alice Bartee, No. 442 North Hobart.

WEST SIDE ACTIVITIES.
Victor G. Kleinberger and F. H. Edwards, subdividers, report sales in their West Adams and Washington boulevard tract as follows: Charles C. Allen, two lots, \$1700; J. K. Warren, two lots, \$580 and \$1050; Mrs. Ellen Tripp, \$825; Scott Prand, \$975; S. L. Lewis, \$925; P. S. Squires, \$560; Willie K. White, two lots, \$75 each, and one at \$1000; J. W. Tucker, \$825; Louis Barr, \$700, and Wallace C. Arthur, \$550.

WILL IMPROVE TRACT.
SAN JACINTO, Jan. 4.—Will Woods of Glendale, closed a deal during the week for the purchase of 160 acres from the San Jacinto Land Company. The land lies west and south of the Casterton Cattle Feed and carries with it a double water right from the Citizens' Water Company. It is understood that the consideration was \$225 an acre. The land is unimproved, but it is the intention of the purchaser to plant most of the tract to alfalfa during the coming spring.

BUYERS RAW TRACT.
L. A. Macomber of Pasadena has purchased 500 acres of unimproved alfalfa land in Tulare county. He intends to plant the entire acreage to alfalfa, and has given a contract for three wells, and an underground cement pipe for the distribution of water. The transaction involved a reported consideration of \$47,500, and was handled by the J. Kingsley Macomber Company of this city.

COMPLETE PIPE LINES.
Fifteen miles of new irrigating lines have been just completed in the Fontana tract. Connected with these pipe lines are 26,000 inches of new laterals. These are to be used in irrigating thirty-two miles of eucalyptus trees, planted along various sections to act as an immense wind brake on a tract of 1900 acres.

HOTEL FOR FIGUEROA.

Sketches Out for Six-Story Fireproof Structure to Occupy Leased Site South of Seventh.

Sketches are being prepared by Architect J. Mar tyn Haenke of this city for a six-story reinforced concrete hotel building, that is projected by the Hopper-MacFarland-Duncan Company for a site on the east side of Figueroa street, between Seventh and Eighth streets. The lot is 106x162 feet in size and was recently acquired by the present holders under a ninety-nine-year lease from John Imus, Cadwallader Brothers acting as agents in this transaction.

The structure as planned, is to be of fireproof construction throughout and will represent an investment of approximately \$150,000. It will be faced with pressed brick. Provision will be made for two large stores on the first story and for 150 guest rooms on the upper floors. The details of the interior finish have not as yet been worked out by the architect.

ORANGE TRACT SOLD.

J. H. Strine and Joseph H. Strine have just closed the sale of a 100-acre tract of orange land lying north of Exeter, and west of Washington, Tulare county, for \$72,450. The tract was purchased by Strine and Joseph Strine and the purchasers Joseph Strine and Thomas Glenney of Fresno.

Charles S. Cramlet, W. F. Hargrave, Maria E. Hargrave, Ada H. Hargrave, C. W. Rodecker of Monterey, and a large family, were the buyers.

NEW FIRM IN FIELD.

A new investment and home building company, to be known as the National Securities Company, has just opened offices in the City National building, 100 South Broadway.

The new concern will begin its work by building operations in the Canyon Heights tract, between Figueroa and 15th streets, and between 15th and 16th streets.

STALACTITES.

LOS ANGELES, Dec. 4.—The stalactites in the new building at the corner of 15th and Figueroa streets, are of a very valuable mineral, or will be, if the stalactites are removed.

A. From the old crystalline structure of the limestone, the stalactites are of a semicircular form on top, and are curved in nature in the middle, capping. The crystals are of a calcite, and the mass below the stalactites is lime carbonate also.

FIREPROOF HOTEL FOR SOUTH FIGUEROA.

Fine improvement projected for leased site south of Seventh street. Haenke is the architect.

Bakersfield.

OUTLOOK IS FOR HIGHER PRICES.

LARGER RETURNS SEEN ASSURED FOR OIL AGENTS.

November Deliveries Were Heavy in Organization's History, and Members Received Checks for the Amount—October Sales Considerably Increased.

(Special Correspondence to The Times.)

BAKERSFIELD, Jan. 2.—The condition of the oil market continues to improve as the signs of a new promise, the Independent Petroleum Agency oil should be bringing considerably more than 40 cents a barrel the year is out, and it is not unlikely that it will be better than 40 cents a barrel from now. The Agency members are at present getting 24 cents a barrel.

For the first time in many months the Agency members received checks for their November deliveries for the full amount. The sales for the month aggregated 1,525,000 barrels—the largest amount in the history of the Agency—and the price of 24 cents a barrel, made the net amount contributed to the members more than half a million dollars.

The sales for November were the sales for October by 174,000 barrels, and a further increase is expected during the coming months.

The special contracts between the American Oilfields and other companies a fixed price for oil for their oil still involve a loss to the Agency equal to about 4 cents a barrel on their monthly sales. These contracts expire in one or two months. The price received by the Agency companies will then rise to about 28 cents even should the price be no improvement in the market. Besides this, old sales contracts during the period of low prices expiring and the new contracts for considerably better figures.

JAPANESE ENBAIMING.

Recently Discovered Evidence of Successful Preservation of Bodies Were Known Centuries Ago.

(London Globe.) In the olden times in Japan the master embalmer was perfectly extraordinary in his preservation in the bodies of his clients operated. "The Japan Globe" draws attention to a case of nature which has recently come to light in Kobe. The operation of finding out a public park there had the removal of some graves of the Aoyama family. Two graves were opened belonging to old ladies who were buried about 200 years ago. The graves consisted of some old large coffins of wood containing the coffins of earthenware. On the ground between the cell walls and the coffins were much surprised to see the bodies were in a state of perfect preservation, having all the appearance of figures. The old Aoyama family lay in almost lifelike positions. Several valuable personal belongings were found in the graves, including two long swords, women's hair ornaments, and a gold family seal, writing brush, etc.

Enormous Wealth. JEWEL HOARD OF THE SULTAN.

TURKISH TREASURE HOUSE A VERITABLE DREAM.

Figures of Dead Rulers Clad in Jeweled Robes and a Throne Ablaze With Diamonds, Rubies as Big as Hen's Eggs, Brooches, Earrings and Ornaments.

(New York Times.) R. J. Turner, in an interesting article in the Academy, London, headed "Turkey's Treasure House," discusses the marvelous collection of jewels and curiosities that are in a corner of the old Blachern Palace known as the Treasury.

"Here, in all conscience," says Mr. Turner, "is not enough alone to justify a triumphal entry into the ancient city of Constantinople, and to make the mouths water of the Bulgarian or Serbian hosts if they were permitted to cross the threshold of the treasury chamber."

"In the time of Abdul Hamid, access to this veritable Cave of Abdulah was difficult to obtain. Ambassadors' intervention in the case of Europeans was necessary, and not always successful. Since the advent of Mahmud and the Young Turks, viewing privileges have been extended, but the signature of the Grand Visier is still necessary to insure the unlocking of the famous portals."

"The procedure for a private view is quite an affair. After passing the sentries at the gate of the old palace, and reporting one's arrival in the courtyard, a stately procession of bearded and frock-coated officials, headed by a venerable Bede, issues from a side building. The guard comes to attention. Before the huge key is inserted in the lock the seal of the door is broken by the venerable one and carefully borne away. A distinct effort is required to turn the lock. The door opens only to reveal another barrier which is as solemnly unlocked. The black-coated procession flows in and takes up strategic positions. The chamber now opens to view. Under the keen scrutiny of fifteen or twenty pairs of eyes distributed all over the room, the difficulties of annexation become apparent."

"The most striking object that meets the eye is the famous jeweled throne of one of the Sultan's ancestors. This, as well as a smaller throne in the same glass case, is thickly incrustated with pearls, diamonds and rubies. It would be difficult to estimate the number of stones, some of which are of a fair size, but there must be many thousands, and the effect on the walnut-colored wood is barbaric in the extreme. Its value is estimated at from one to two millions sterling. Here and there one sees a vacant setting, whence the stone has disappeared, probably passing into the possession of some noble-fingered favorite of the Sultan."

"Ranged around the room in cases is a long line of figures of Sultans in their jeweled robes and turbans. Some of the vestments are literally off of

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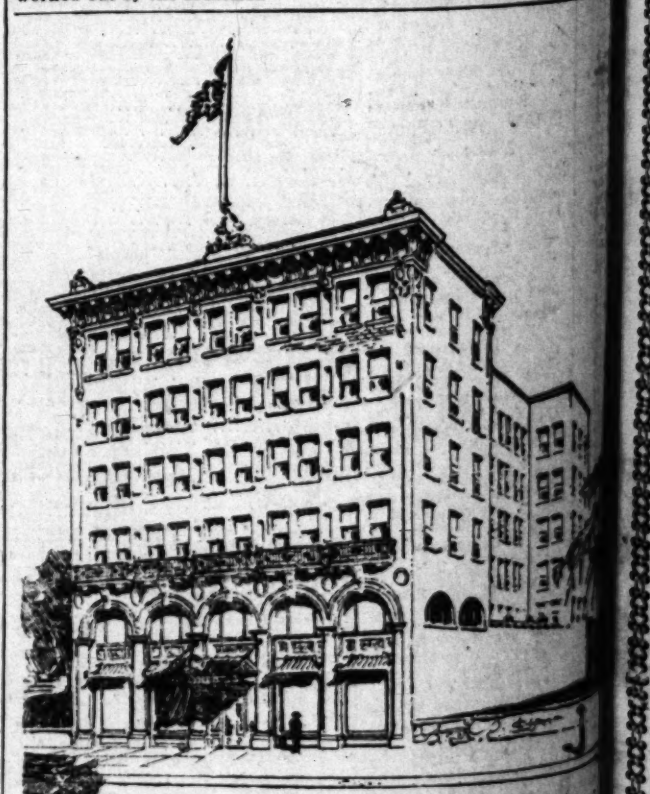
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Fireproof Hotel for South Figueroa.

Fine improvement projected for leased site south of Seventh street. Haenke is the architect.

BAKERSFIELD.
OUTLOOK IS FOR HIGHER PRICES.
GER RETURNS SEEM ASSURED FOR OIL AGENCY.
member deliveries were largest Organization's history, and others received checks for full amount—October sales extended considerably; increase expected.

NEW YORK.
The first time in many months agency members received checks for November deliveries for the month. The sales for the month were \$1,238,660 barrels, an amount in the history of the agency, and the price, 24 cents a barrel, made the net amount \$300,000. The members more than \$1 million dollars.

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JEWEL HOARD OF THE SULTAN.

TURKISH TREASURE HOUSE A VERITABLE DREAM.

Figures of Dead Rulers Clad in Jeweled Robes and a Throne Adorned With Diamonds, Rubies as Big as Hen's Eggs, Brooches, Earrings and Ornaments.

[New York Times.] R. J. Turner, an interesting article in the Academy, headed "Turkey's Treasure House," discusses the marvelous collection of jewels and curiosities that are in a corner of the old Harem Palace known as the "treasure."

"Here, in all conscience," says Mr. Turner, "is lost enough alone to justify a triumphal entry into the city of Constantinople, and to make the water of the Bulgarian or Serbian hosts if they were permitted to cross the threshold of the treasure chamber."

"In the time of Abdul Hamid, access to this veritable cave of Abdulhamid was difficult to obtain. Ambassadors and the Grand Vizier himself were necessary, and not always successful. Since the advent of Mahmud and the Young Turk, access to the treasure has been made easier, and the Grand Vizier is still necessary to insure the unlocking of the famous portals."

"The procedure for a private view is quite an affair. After passing the sentries at the gate of the old palace, and reporting one's arrival in the courtyard, a stately procession of bearded and frock-coated officials, headed by a venerable Bede, issues from a side building. The guard comes to attention. Before the huge key is inserted in the lock the seal of the door is broken by the venerable Bede, who is required to turn the lock. The door opens only to reveal another barrier which is as solemnly unlocked. The black-coated procession follows in and takes up strategic positions in the chamber now open to view. Under the keen scrutiny of the sentries all over the room, the difficulties of annexation become apparent."

"The most striking object that meets the eye is the famous jeweled throne of one of the Sultan's ancestors. This, as well as a smaller throne in the same glass case, is thickly incrustated with pearls, diamonds and rubies. It will be difficult to estimate the number of stones, some of which are of a fair size, but there must be many thousands, and the effect on the walnut-colored wood is barbaric in the extreme. Its value is estimated at from one to two million sterling. Here and there one sees a vacant setting, whence the stone has disappeared, probably passing into the possession of some nimble-fingered favorite of the Sultan."

"Ranged around the room in cases are long lines of figures of Sultans in their jeweled robes and turbans. Some of the vestments are literally stiff with precious stones, while to fasten the algarbes of the turban a stupendous emerald or ruby is invariably utilized. An idea of the size of the ordinary run of the stones may be grasped by looking at half a small-sized hen's egg placed on end."

Unions Kill Canalejas.

(Continued from Seventh Page.)

general strikes and syndicalism which he could incorporate into the work of the Industrial Workers. He was accorded an interview with Ferrer in the cell which afterward proved to be his death chamber. As Haywood put it, Ferrer sent through him a message to the brethren in the United States to "stand fast for the cause and not be overcome until death."

Zarrate it seems killed Canalejas for two reasons, first to avenge the death of his old friend and patron saint, Prof. Ferrer, and second to head off the bill which would prevent strikes, if passed and enforced by the Spanish government.

As proof that the labor idea had something to do with it, listen to this statement made the day after the shooting in New York city by Emma Goldman:

"The killing of Canalejas follows naturally as a result of the conditions of the Spanish people. No anarchist, as the reports from Spain say Zarrate was, ever strikes until pressure is brought upon him from above. No anarchist strikes until he is driven to it by an act of injustice on the part of the government."

"Up the case of Canalejas, he was preparing an anti-strike bill to suppress all strikes that are revolutionary in character, and, as all strikes are that, he was aiming at the common people in the interests of the rich. So he was attacked."

The same day that the American high priestess of anarchy uttered the above, Alexander Berkman, who served fourteen years for shooting Henry C. Frick during the Homestead riots of 1892, said this comment to make:

"I feel very deeply satisfied, quite satisfied, that the thing happened. I consider it a proper reply to the legalized murder of Ferrer. It will call the attention of the world to the great dissatisfaction in Spain with the present government to the prevailing realization there that Ferrer was killed in cold blood."

WOMAN HAS STRANGE POWER.

Can Sterilize by Touch of Hands to an Object and Preserve Things From Decay.

[London Telegraph.] An extraordinary story, vouched for by two fully qualified physicians, comes from Bordeaux, relating to the strange power possessed by a woman whom the doctors designate for convenience Madame X. Madame X kept in her house a sort of collection of dead animals and plants, which never decayed. She said that their state of preservation was not due to any chemical preparation. She merely touched them with her hands for a short time every day. In a word, she had the power to "sterilize" objects, animals or vegetables, by her simple touch. In this way she had preserved, still sleek and shining, the fur of a weasel shot four years before.

Madame X made no claim to medullary powers. She merely affirmed as a physical fact this strange antiseptic quality of her touch. The doctors submitted Madame X to the most rigid test. They chose several species of the animal and vegetable kingdom and submitted them daily to the touch of the lady. These specimens were wrapped up, ticketed, and kept under lock and key, except during the quarter of an hour's treatment. I give some extracts from the report drawn up by the two doctors, after experiments lasting several weeks:

A rose, after ten days, dried up, but preserved its coloring. An oyster dried up in thirteen days, without decay or odor. A goldfish, which had died in a cage, dried up rapidly, and after three days presented all the appearance of having been preserved by means of arsenic. The yellow of the wing and the red of the crest, instead of fading, became more and more intense.

The report, which is published by the Annales des Sciences Psychiques, ends with the following words: "Such are the facts given absolutely as they occurred, and with the sole view of complete exactitude. It is possible to comment upon them in the present state of science? That is for the scientific to say."

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If you sit idly by and let every opportunity slip away from you, one year, or ten years from now you will have no more than you have today.

A few dollars invested in Security Shares today will mean independence in after years, or if misfortune should overtake you.

Shares Advance to 12c February 1st and to 13c March 1st

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Go out and see for yourself what we are doing. Security Shares are the most profitable, safe investment in California today. No promotion stock—all share alike.

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Union Oil Bldg.—Fifth Floor—507-508-509

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|-------------------------|----------------------|-------|
| 1.00 Monthly Pays for | 200 Shares, total \$ | 20 |
| 1.50 Monthly Pays for | 300 Shares, total | 30 |
| 2.00 Monthly Pays for | 400 Shares, total | 40 |
| 2.50 Monthly Pays for | 500 Shares, total | 50 |
| 5.00 Monthly Pays for | 1,000 Shares, total | 100 |
| 10.00 Monthly Pays for | 2,000 Shares, total | 200 |
| 25.00 Monthly Pays for | 5,000 Shares, total | 500 |
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City _____
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Here We Are!

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Over 100 illustrations of different aspects of life in the Southland, the most perfect works of newspaper art.

Twenty-one pages of color-plates, never before equalled for fidelity and beauty—the fruits, the vegetable products, the grain, the roses and other flowers, the vines and porticos, the beautiful homes and gardens, the mountains and the sea—all faithfully reproduced in charming and accurate tints, even to the warm tone in the atmosphere and the purple haze around the Sierras.

"Present Conditions of Prosperity in the Southland," an exceedingly effective general view and summary by Jackson A. Graves.

Double-page colored picture and full page description of the marvelous country estate of H. E. Huntington at Oak Knoll, near Pasadena.

Every Los Angeles citizen certainly will wish to preserve Burt Heiny's masterly description of the completion of the Aqueduct.

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A history of the year's development in all sections of the great Southwest. Your town included.

How Los Angeles has led the State and the Entire Nation in Growth of Population and Expansion of Commerce; Striking Figures; Strong Cartoons by Taylor and Gale.

One of the most telling "Midwinter" features is entitled "How Irrigation Banishes Worry," by C. E. Tait, irrigation engineer of the United States Government, depicting present successes and new undertakings in the Southwest—a summary of the blessed results of the skillful use of our water resources now and in future, by a great expert.

The gratifying sale of this **SURPASSING ANNUAL** is now going on with a rush.

Single copies, 10 cents. Mailed, postage paid, 15 cents.

Issued by The Times-Mirror Co., Los Angeles.

HARRISON GRAY OTIS, President, General Manager and Editor.

ining.

rich quartz has struck the well immediately developments. The work will be done in a better character of the Allegheny fair depth.

oot of ore opened several is said to be showing work advances. It is feet wide and the mill is big bare of bullion month-day than at any time in and the owners are highly late developments started along the Twenty-one is expected to yield a of profitable ore.

ing of a 100-foot double shaft has been started men-to-one mine. Levels at each 100 feet and drifts explore and open the management is hope-intersecting the bonanza yielded splendid value years ago. This property short distance from the J. Langdon has been perintendent.

old Brunswick mine, Valley, is again coming. The new shaft is rapidly completion. The last \$100,000 by raising from the old new shaft has been water, and within a few he the main working out-operations are progress-considerable tonnage of has been demonstrated, of losses have operated during the past year, more much to prove its another year passed, promises to be the most important producer. Eastern and California largely interested. C. general manager.

Prescott.
CAPITAL
MAKES ENTRY.
THOLD IS GAINED BY
STODGE MONEY.

age and Many Mines
nds as Result of Gigan-
hich Spells New Devel-
ining Industry in This
Country.

dependence of The Times
(Ariz.) Jan. 3.—That
Dodge Company has
hold in the Jerome
assured. An association
res S. Douglas of Dou-
taken over the United
on mines and has se-
on the patented Je-
claims, twenty-eight in
addition to two-thirds
n purchased for \$1,600
cia claim, a patented
which the other half
Senator W. J. Clark,
in the United Verde
rganization has acquired
440 acres of ground
rounding the United
claiming to have deter-
whether or not the vest-
of that mine has or
eral extension into out-

Verde group embraces
of the old Verde ques-
ach, a dozen or more
small smelter in which
about 1200 tons of car-
side surface ore. It is
the old Verde claim, is
by Al Sieber, the famous
out, and George W.
up has about 3000 feet
and exploration with a
100 feet deep.

Dodge interests in the
are represented by
and Arthur James, the
Arizona by Chester A.
ge E. Tenor and James
of that company.
ent Copper Company by
the Old Dominion, by
dent, George W. Kinross,
of Michigan capitalists
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agency.

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that station, and with-
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firm.
DEMAND
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Scale Expected from

LIVE TO THE TIMES
BUREAU OF
—[Special Dispatch]
per for December 1917,
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6,000,000 and 7,000,
the steel corporation
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orders have been

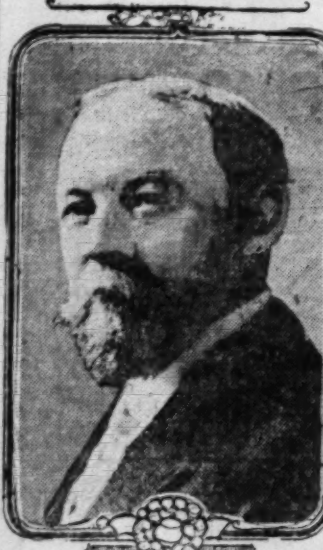
for casting copper in
the demand for electro-
bringing about 17.5-1
but electrocyclic is firm-
by the big agency
of the last few days
at figure.

expected to become a
with on a scale large
time past, and there
which both foreign
manufacturers have
January needs.

most forecasts a large
copper this winter
fact that the winter
a falling off in out-
an increase, silver
underlying condition
the price of 17 1/2
polytic.

ORIGINAL AMERICAN FORESTER

Charles Lathrop Pack, a Multimillionaire Business Man, Whose Rentals from Land Alone Amount to \$100,000 a Year, Is the New President of the National Conservation Congress.



Charles Lathrop Pack.

AKESWOOD (N. J.) Dec. 30.—
Jay Gould, it is believed, was the
first American to pay a fee to a
professional forester. He made a
profit by the transaction, buying,
on the advice he received, and
he heard from the woods, an
immense tract of standing pine in
North. It was inventoried after
death at \$12,000,000. Charles
Lathrop Pack, a young man of 24, was
forester.

There—It was in the year 1881
Pack became a professional in the
forestry. Since then, also, Mr.
Pack has grown famous, here and in
Europe, and a multimillionaire him-
self. These, however, are not his only
achievements. He is equally as skilled
in mechanics, manufacturing, and real
estate. The vision of Mr. Pack
is called unlimited—telescopic
well as microscopic. Thus, in
Pack can be explained and justified.
He began buying old man-
in Cleveland and putting up one-
story buildings, which he rented to
merchants, plumbers and other
men.

They are yellow dogs—meaning
buildings—snarled a rich and out-
standing man who lived in the
past.

Of an excellent name for
Mr. Pack replied, catching a
chance to show his aptitudes. "They
are, you see, to the stores,
and offices downtown and chair-
men to move up and get into
of things. Some day," he said,
"the rich and outraged aristoc-
racy will sell your ancient house
money enough to buy a better
and the interest on the balance
will be sufficient to support you the
rest of your life."

ENTS ARE \$100,000 A YEAR.
A prophecy became a glad and
able reality inside of ten years.
The yellow dogs have disappeared.
The estates are skyscrapers, great
establishments, magnificent
and a hotel that cost \$2,000,000.
of the land is owned by Mr.
Pack and leased for long periods.
Pack organized the companies
which owned the buildings. It is
his rentals, out of which
Pack has subtracted taxes and
other expenses, amount to \$100,000
a year. He has pine forests in the
and is a director in one of the
national banks of New York.
Pack is, however, perhaps, the prin-
cipal manufacturer of lumber in the
East.

Pack's making is not the most
of his character. He is a
man and act with men, being
diplomatic, and skillful.
He is a widely, and mixed
with the world. "If you dis-
agree with any one on some subjects,"
"you are bound to agree with
others and therefore have a great
deal of useful work in harmony."
Pack ever stated a more
proposition. Mr. Pack
Pack in Cleveland several
up to 100 men, who, as he
Pack, were helping the city and
Pack something out without
Pack back. It was fol-
lowing the Country Club,
Pack, by "a know-your-
neighbor" at which fifty Broad-
way street, and Broadway
Pack were present. They were
Pack, for most part, with one
Pack, though they rode to New
Pack home again every day.

From certain notions of the man
Pack morning in the Pullman.
Pack. "We pride ourselves on
Pack in judging character.
Pack, we say to ourselves, is dog-
Pack is bombastic, or he is this,
Pack the other, naming in our
Pack human qualities, which to
Pack highly desirable or down-
Pack. Possibly he is put-
Pack through a similar analysis. Then
Pack we exchange a growing con-
Pack word, start a cautious con-
Pack and make a pleasing dis-
Pack. Such was the theory that
Pack his know-your-neighbor

dent of a lumber company doing bus-
ness in the Black Forest. I visited at
the house of Herr Katz and made the
acquaintance of his children and many
young people in the neighborhood.
His company owned 30,000 acres of
tanne and fichtel, which are varieties
of spruce.

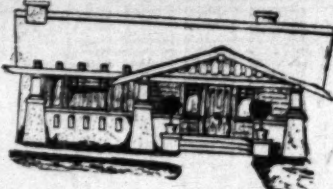
"The forest had been in the Katz
family for more than 200 years. No
more timber was cut in any year than
was grown during the year, and so
the forest was continuous and the re-
serves were always the same. Dis-
eased trees and weaklings were pulled
down. They endangered those which
were in good health, and therefore
had to make room for seedlings and
saplings, as is the custom in all sci-
entifically managed forests."

"I became a guest in the family of
Herr Katz after my father returned
to the United States. I want my
children to learn more about your
America," Herr Katz told me. "Es-
pecially, you may improve their En-
glish accent." I remained at his house
for six months. The days were spent
in the forest. I spent the winter in
several subjects at a German technical
school the following year. Coming
home, I spent some time in the fore-
sts of Canada. The lumbermen of
Michigan and Wisconsin had begun
to realize that the stock of standing
timber in their part of the country
soon would be exhausted. It has
been said that the pine of the North-
west was chopped down with vandal
and mercenary axes and much of it
wasted. That statement is untrue.
The trees, after a grove of two cen-
turies had reached their full devel-
opment. Their use was wise under the
circumstances.

"We had heard about the forests of
Mississippi and Louisiana. I went
South in the year 1881, consequently,
on a journey of investigation. Long-
leafed pine, I perceived, was the most
valuable tree in that part of the coun-
try. One day I made a singular dis-
covery. Fire, I noted, never damaged
long-leafed pine. White pine is par-
ticularly sensitive to heat. A slight
fire on the floor of a white pine forest
will kill the trees, though it may
scarcely scorch the trunks. I saw a
quick and fierce fire burning up the
needles under some long-leafed pines.
When it reached the trees, however, it
suddenly went out. Gas in the exud-
ing resin, low down near the roots,
exploded and smothered the flames.
At all events, that is what I thought.
I tested my theory several times, then
and afterwards, and found that it was
chemically correct."

IS AFRAID TO MEET JAY GOULD.
The discovery, I believed, was of
value and I left the woods and started
for New York. There, at the old
Windsor Hotel, I met a railway of-
ficial who was a friend of my father.
I was a rough looking character, but
he was glad to see me and I told him
about my trip. He offered to intro-
duce me to Jay Gould. I had read
that Mr. Gould was a very wicked man
and the offer was declined on moral
grounds. Mr. Gould came to the hotel
next day. I saw him and slunk out of
a side door into the street. Then the
railway official informed me that Mr.
Gould desired me to call at his house.
"Your father," he said, "will be dis-
pleased if you refuse." I went, but
with reluctance and some dread.

"A secretary and a stenographer
were in the room with Mr. Gould, and
I observed with alarm that the lat-
ter was taking down every word I
said. I had never seen a stenographer
before, and his performance made me
feel that I was fast getting into a mys-
terious and dangerous place. But I
soon forgot him in the excitement of
my dialogue with Mr. Gould. He
went straight to the bottom of every
matter he touched. He said that a
railway in the South had put out
bonds containing a provision for the
redemption in land granted the com-



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plans free of charge, according
to your own ideas, and if desired
lend you the money to build with.
Lots of plans to choose from.
Our workmanship strictly first-
class and our prices are right.
Come in and talk it over, an in-
terview costs you nothing.

Southwestern Building Co.

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Phone F5402.

pany by the government. While he
was obscure on the point, I imagined
that he thought of buying some of the
bonds, then far below par, and ex-
changing them later for the bonds
There were two kinds of forests in the
South, he said—hardwood and pine.
His friends believed that hardwood
was the more valuable. He asked my
opinion. "Rapeeeds," I replied, "is
higher than wheat, but its use is im-
limited. Pine is as staple as meat or
bread." The answer seemed to please
Mr. Gould. He then spoke of the
risk of fire. "What do you know about
the danger from that cause?" he
asked.

GETS A CHECK FOR \$1000.
"I know all about it," I answered.
"But I spent long days in the woods
hunting for information, and now that
I have it, I think it is worth some-
thing. I must look out for my own
interests. My father is not poor, but
that cannot be said of his son."

"So I gave him my secret. The
stenographer put it down. After I
left his house I thought of Mr. Gould's
wickedness and almost felt that I
had been lured into a mighty big and
disreputable swindle. "What I told
him, I said to myself, 'is worth at
least \$200.' The next day his secre-
tary sent me a check for five times
that amount. Some years after Mr.
Gould's death, his pine lands in
Louisiana, were appraised at \$12,000,
000. Gifford Pinchot had said that
his fee to me was the first one ever
paid to an American forester."

"What," I inquired, "is the effort
for the preservation of trees accom-
plished, aside from what the national
government has done in the way of
establishing forest reservations?"
"Oh, a great deal. States are now
passing helpful laws and hundreds of
forever men are deeply and actively
interested in the conservation move-
ment. In New Jersey, for example,
railways are compelled to cut a pro-
tective fire line when their tracks
pass through a forest and if it can
be proved that engine sparks set fire
to a woods, the railway must pay for
the damage that is done. Legislatures
in all parts of the country, as well as
the people, are beginning to under-
stand that lumber, dear as it is, will
go very much higher in the future.
And the vigilance of the country was
never more needed."

173 MILES
OF FREIGHT CARS

To Carry the Great
Fruit Crop East---

Identify yourself with this greatest of all money makers. The
fruit crop of California brought \$33,000,000 for the year 1912.
Share in these enormous profits. Share in this prosperity of
1913. You can now purchase five or ten acres of this rich
land on easy terms.

VanNuys Lankershim Lands

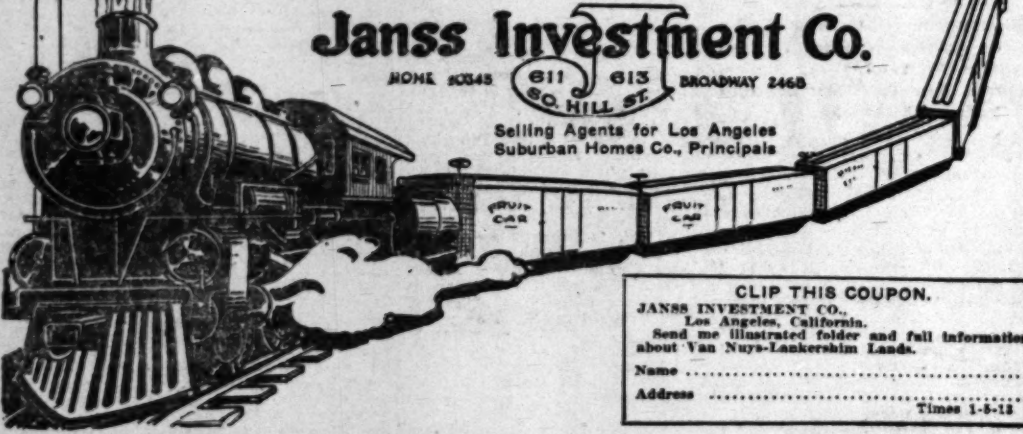
It's a positive insurance. It means independence from the strife
and toil of the crowded city. Peaches, apricots, walnuts and prunes
on the adjoining lands are netting the owners \$250 an acre annually.
Start now—land is the basis of all wealth. Bank your dollars on
this rich soil. Right at the gates of the fastest growing city in the
West. Set your land at once to fruit—in a few years your orchard
has increased enormously the value of your acreage.

Half million dollar boulevard and new electric road linking you
with the city. The foundations of a second Hollywood.

Do not delay. Make the first small payment now, at today's low
prices. The last big ranch on the boulevard is now open for sale
—\$375 an acre and up; on easy terms. Call and see us.
Our machines are at your service.

Janss Investment Co.

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Selling Agents for Los Angeles
Suburban Homes Co., Principals



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Los Angeles, California.
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about Van Nuys-Lankershim Lands.
Name
Address
Times 1-5-18

38%

—This is the actual record of cash dividends paid by the Los An-
geles Investment Company during the past 17 years.

Mark That Carefully

—Seventeen years—an average of 38 per cent in cash—yearly.
—Its dividends are paid from profits on real estate, building, inter-
est and a score or more of other departments, and are not paid from
the premium received on the sale of stock.

A Million In Cash

—The dividend rate of the Los Angeles Investment Company to-
day runs more than a million dollars a year in cash, and indications are
that the Company will be a bigger dividend-payer in the future than
it ever has been in the past.

Future Profits

—The profits to be made by this Company run up so large that it
scarcely dares estimate them. It owns today more than 6000 acres
of choice subdivision property in or adjoining Los Angeles, or more
than 30,000 building lots. It owns five choice downtown business
sites in addition to thousands of homes, business blocks, mills, ware-
houses, supplies, more than \$6,000,000.00 in first-class mortgages and
secured loans, and stocks and bonds worth about a half million dollars
additional. The possibilities for future profit for the 15,000 stock-
holders of this Company seem to be almost unlimited.

The Biggest Yet

—The dividend-paying record of the Los Angeles Investment
Company stamps it as having been the greatest investment proposition
ever placed within reach of small investors in the West. No similar
organization anywhere in the world even approaches it in its dividend-
paying record. You can share its profits. \$1 down and \$1 a month
starts you. Or you can pay one-third cash, or all cash, whichever
suits you.

—The Company pays not one cent of commission to anyone for the
sale of its stock. It offers no special inducements not shared by the
smallest stockholder, and has no "agents" or "agencies," has issued no
promotion stock, and trades none of its stock to anyone for anything.

Your Money Back

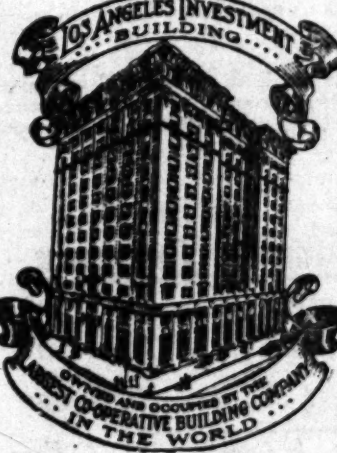
—The strongest protection ever devised for the investor guarantees
the safety of the small stockholder in this Company. It is the Guar-
antee Fund, of more than \$211,000.00, held and managed by the
Globe Savings Bank of this city, which has always returned on de-
mand to every investor his money in full.

—This unique protective feature has made Los Angeles Invest-
ment Company stock immediately available for cash. It has made
possible the record of this Company that no investor ever has failed to
receive his money back in full on demand.

This Company—1913

—Begin investing with this Company now—right at the start of
what we believe will be one of the greatest years Los Angeles ever will
see. Ten dollars a month in-
vested for the past 17 years with
dividends reinvested is worth to-
day \$50,936.21. It is paying its
owner \$3,436.44 a year in divi-
dends and he is gaining
\$4,909.20 in increase in value.

—A record like this shows you
why Los Angeles Investment
Company stock is the greatest
opportunity for the placing of
your savings ever presented in
the Southwest.



Start Now

Los Angeles Investment Company

Broadway at Eighth
Home 60127 Founded 1898 Established in Los Angeles 1895
Incorporated under the Laws of California 1899 Main 5647

PANY MEETS WITH BAD LUCK
Force Suspension of Work.
Sand Still Attracts Operators.
to Test Area of Grand Territory.

Earth's Treasure.
METAL OUTPUT IS INCREASING
California's Copper Yield Holds Up Well.
Shown in Zinc and Lead Production.

MINING LINE TO THE TIMES.
WASHINGTON BUREAU OF THE TIMES, Jan. 4.—[Special Dispatch.]—The mining industry in California has been successful in maintaining its production of copper, zinc and lead in 1912, despite the fact that the output of these metals has been declining for some time past.

Output of Metals.
The output of copper in California in 1912 was 1,100,000 pounds, or about 10 per cent more than in 1911. The output of zinc was 1,000,000 pounds, or about 10 per cent more than in 1911. The output of lead was 1,000,000 pounds, or about 10 per cent more than in 1911.

Oil Notes.
The output of oil in California in 1912 was 1,100,000 barrels, or about 10 per cent more than in 1911. The output of gas was 1,000,000 cubic feet, or about 10 per cent more than in 1911. The output of coal was 1,000,000 tons, or about 10 per cent more than in 1911.

RARE MINERALS, METALLURGY, CHEMISTRY.

INQUIRIES FROM AND ANSWERS TO CORRESPONDENTS.

PARADISE, Dec. 7.—Q: Please designate the "light" platinum metals and show the metallurgy of each metal. Give localities of platinum-bearing ores and short method of separation of each of the metals. M. D. A. In the classification of the associated metal values in platinum ores it is probably more proper to refer thereto as the group of light platinum metals, and as the group of heavy platinum metals; two separate groups, if you please.

San Diego Construction Company
San Diego, California

Many Elements.
ACTION, Dec. 9.—Q: Under separate cover I send a few samples of rock taken from two prospects on adjacent property. The samples are of the same lead; prospect A and prospect B. Be kind enough to name the samples and state if the same warrant further development.

BEAUMONT, Dec. 9.—Q: This sample is from a new locality about seven miles from Beaumont. It is found in pockets and the sample is one of the biggest crystals. What is the mineral? Has it a commercial value? L. T. A. The sample is massive and crystallized beryl of non-gem grade. It is of value as an abrasive and for its weight. (approximate) glaucous present.

98 Miles From Los Angeles 10 Miles From the Ocean
"The Three Necessary Things for Successful Culture of Citrus Fruits Are Soil, Water and Climate. In my opinion YOU HAVE THEM ALL."
—H. M. JORDON, Whittier, Cal.
NO SMUDGES, NO FROST, NO WINDS AT VISTA.
PERFECT FOR LEMONS, PERFECT FOR ORANGES, PERFECT FOR AVOCADOS (alligator pears.)
Sufficient Water Already Developed AND READY TO DELIVER UNDER PRESSURE TO THE HIGHEST POINT OF EACH AND EVERY TRACT OF LAND. PURCHASER RECEIVES WATER STOCK FREE WITH EACH ACRE.
\$200 and Up Per Acre
VISTA is without a doubt the BEST LEMON, ORANGE and AVOCADO land PROPOSITION on the market today.
Where can you get such a combination of conditions with SUCH SOIL, SUCH WATER RIGHTS AND SUCH CLIMATES as at VISTA?
SIX YEARS TO PAY FOR YOUR LAND.
WE will PLANT A GROVE to your ORDER for you. INVESTIGATE, and if you LIKE VISTA, BUY VISTA.
MAKE YOUR LIVING AND PAY FOR YOUR LAND RAISING VEGETABLES AND CHICKENS.
FREE INFORMATION.
W. A. HUDSON, Selling Agent
VISTA LAND COMPANY, Vista
603 Security Building, Los Angeles, Cal.
Telephone—Sunset 2933; Home A1024

Start the New Year Right
Secure Building Stock At Rock Bottom Price
Los Angeles Newspapers are filled with notices of dividends paid on BUILDING COMPANY STOCKS that are now worth large premiums above par.
Those who had the foresight to buy stock at par now get full dividends and can realize very large profits on their investment by selling out at premium price.
You can repeat the money-making success of others by becoming a stockholder in the CALIFORNIA ACREAGE HOME BUILDERS. The Company deals in COUNTRY ACREAGE that offers the largest and earliest profits. STOCK AT OPENING PRICE OF 10 CENTS PER SHARE.
Call or write for information.
California Acreage Home Builders
740 South Hill Street
Phones: F4221, Main 2634.

Buy This 60c Stock Now for 50c
Home Seekers' Building Corporation stock is worth 60c per share right now. By that we mean that the assets of the company, and its PRESENT earnings and dividends make the stock INTRINSICALLY worth 60c per share.
YET YOU CAN BUY IT FOR A SHORT TIME LONGER FOR 50c PER SHARE.
The price of stock in this company is never raised arbitrarily. Every increase in price has been absolutely based upon assets, earnings and dividends. Home Seekers' Building Corporation has been in business for several years, and has made steady progress. The business is on a firm basis. A large number of homes are now under construction, both on the company's tract, and for individual lot owners. Plenty of new work is in preparation. Home Seekers' is under conservative management, and is a SAFE company in which to place your savings.
Investigate this company now—AT ONCE. Invest before the advance in shares and make 20 per cent in addition to the regular quarterly dividend at the rate of 8 per cent per annum. Pay cash, or 10 PER CENT. down and 5 PER CENT. per month.

Home Seekers' Building Corp'n
705 Higgins Bldg.—108 West 2nd St.
A5516—Phone—Broadway 38
Granular Mixture.
CLIFTON (Ariz.) Dec. 10.—Q: Inclosed send sample of which I would like to know what it is. For it is a granular mixture. After a light calcining process and mixing with water it acts like plaster of Paris, but it does not get as brittle, and it can be nailed or sawed like wood. The sample comes from about fifty miles from here.
A: Gladly would we test this granular mixture if we were sure that it occurs native in the state of the sample. Nevertheless, it is our duty to give result of test on the granular mixture. In its present condition it is chiefly silica, but whether from opal-silica, or plain everyday quartz, there is a doubt. Why not send some of the stuff to those interested in the glass or pottery industries?
Fuller's Earth.
BAKERSFIELD, Dec. 8.—Q: Herewith samples taken a few miles from Bakersfield. At the claim the ledge is about two feet wide. Please name it? Has it any commercial value?
W. L. B. A: The sample is high-grade Fuller's earth, and it has a problematical commercial value; depending upon cost of mining, hauling, sacking and transportation by railroad.

ACREAGE For Subdivision
\$50,000.00 PROFITS
—We have 14 acres—10,000 cash will handle—you can subdivide and, deducting all expenses, make \$50,000 net profit. This is one of the best buys we know of.
Between L.A. and Venice
—where subdivisions to the number of twenty-one are selling successfully—lots are going like wild-fire in many. Thousands of dollars being made every week in the district toward and through which the city is swiftly and certainly building to the sea.
Watch L. A.-Venice Acreage Go to \$5000
—this 14 acres is located at First Street Palms—surrounded by improved lots and subdivisions—on two roads—water, electricity now—gas coming soon. Come to our office—take an auto trip of inspection—send for our free map and literature today.
—Call, phone or write.

HARRY H. CULVER Co.
VENICE ACREAGE LOS ANGELES
322-3-4 Story Building.
F1427. See Wrigley ad. Main 8045.

Salvage Sale!
The Los Angeles is now offering for sale, at the Sales Stables of John W. Snowden, 405 Aliso street, Los Angeles, well broken mules, in first-class condition.
We also have available for sale, one model "60" Marion Electric and two model "60" Marion Steam Shovels, all in first-class condition.
In addition to the above, we have, at our salvage yard in Los Angeles, the following materials and equipment for sale:
No. 3 Root Blowers, No. 3 Champion Blowers, No. 2 Aurora Rock Crusher, Smith-Vaile and Giant Compressors, Hand and Power Pumps of various sizes, Wall Drill Presses, No. 7 Leyner Drills and Leyner Drill Steel, No. 2 Leyner Drill Sharpeners, Repairs for Leyner Drills and Sharpeners, Jeffery Hand and Electric Drills, Hardwood Rock Drills, Gas Engine 4 H.P. to 40 H.P. capacity, Caterpillar Traction Engine, 6-ton Traction Trucks, Galvanized Iron Tanks of various sizes, Grindstones, Anvils, Emery Stand, Armored Air Hose, Transits, Levels, Level Rods and Miscellaneous Small Tools, Pipe Fittings, Etc.
We also have, at various points along the line of the Aqueduct, large amounts of 2-inch standard pipe, 4-inch OD casing and 12-inch Blower pipe.
Commissions for sales made by agents will be paid on the above.
For further particulars call on or address,

Storekeeper
1116 Central Building
Los Angeles, Cal.
To Real Estate Dealers
PROVIDE YOURSELF WITH A LIST OF "HARTIGAN HOUSES"
If you are interested in the sale of houses you cannot afford to be without this information. "Hartigan Houses" range in price from \$6000 to \$25,000, and are the greatest value in the city for the prices quoted. The locations are the best. When you have a prospect for one of these homes, get in touch with us as soon as possible. I will protect your interests and help you in closing the deal. In ninety per cent. of my sales for last year I secured the deposit check, but the agents got their full commissions.
Should you have a client who contemplates building, it will be well for you to consult me. I own many desirable lots, and I will furnish the lot and build the house as they want it for an agreed sum. I will loan you a "Folio" of Hartigan Houses. This album contains exterior views and floor plans of many "Hartigan Houses," as well as other information which will interest any person who contemplates building.
Frank E. Hartigan, 1105 Story Bldg.
—A4114—Bdwy. 4115.



A New Year's Greeting To the People Who Would Better Their Fortunes

In a certain sense this is the most important piece of news in today's paper. Important because it deals with that elusive thing called Opportunity and shows how to recognize it when we meet it.

It is a news item that will appeal to all classes whose money is lazy and not earning all it should, it is news of the first importance.

It deals with another factor, too, Co-operation, the greatest force we have. This government is a co-operative institution. E Pluribus Unum means many in one—Union—All working together instead of each for himself. In consequence of which we are the strongest nation in the world today.

*Read this article carefully—and ponder on it—
Then if you believe in its statements—*

Cast your lot with us—Co-operate.

This stock has the largest assets behind it of any ever offered by a California company.

PHILOSOPHERS tell us that opportunity knocks once and is gone—unless we open the door instantly and invite her in.

But that seems like a hopeless state of affairs.

How much better if we believe there are opportunities knocking every day at every door and some throwing gravel at the windows trying to wake us up, so we can participate in what opportunity is carrying in her basket.

The pessimist says, "I never had a chance," and he continues to burrow like a blind mole under ground where the sun doesn't shine and neither sees nor hears what's going on upon the surface.

Come to the surface, Mr. Pessimist, and let us talk this matter over.

You are worrying because you didn't know enough to take hold of good opportunities when they were literally going begging.

It is perfectly natural that men should do a little grumbling once in awhile, especially when they look about and see what has happened in our own city in a short ten years.

You overhear conversations—"Post Mortems"—every day something like this, I remember, when we used to go shooting down at Tenth and Main (or in some other locality.) NOW LOOK AT IT! "Why didn't I look ahead," etc., etc. Another says: "I could have bought the corner of Sixth and Broadway at one time for \$600!"

Suppose you could.

There are other corners that some day will be worth ten—perhaps a hundred times, what you can buy them for today. Open your eyes. Come up out of that hole in the ground and get in the game.

Laugh at your early mistakes and argue that it might have been worse.

A man in Chicago went into that city not over 35 years ago with a pack on his back.

Then he got a push cart, after that a wagon. Then a stand at Adams and State Streets, finally a little store on the same corner. And today the great Fair Store stands as a monument to the business sense and foresight of Lehman, the man with the pack.

Many just such men are right here in Los Angeles. Men who could see the doughnut while all the pessimist could see was the hole.

These men are not the kind who go about complaining that they never had a chance.

This city is literally a city of opportunities.

They are rubbing elbows at every corner with men who keep their lamps trimmed and burning.

The fat chances are lying about so thick that a man must be an artful dodger to miss being knocked down with some of them.

Some men are by nature fitted to take the initiative. They buck the line and hit it hard.

There are others who hang back and wait for a leader to appear. They are the privates of the big industrial army, and are in the great majority. All can't be captains of industry. The privates do the actual work.

And this brings us down to the virtue of Co-operation.

The bugle call of opportunity blows "Fall in"—and all good soldiers obey the call.

Here is a big battle to be fought and if we can win it, all will share in the spoils in equal proportions.

But remember—it's going to be A BATTLE—not a picnic. Every soldier must put his shoulder to the wheel and push—co-operate.

This Government is a great co-operative institution, and the plan has proven an immense success.

We all contribute our share towards the expense of doing business, and the aggregate is an enormous sum.

The man who says he can't save a dollar is fooling himself. He CAN save a dollar and one dollar will help save another.

It requires a square jaw sometimes and a little self denial, but the habit grows.

And pretty soon that man has a hundred dollars, and then two hundred, five hundred, a thousand.

He is no longer burrowing. This man or woman—and we always mean to include the better half when we speak of "man"—is now ready to meet some opportunity and open wide the door.

Be Ready

And the way to be ready is to be busy. Work—hustle and save and if the thought presents itself about you're being "WITHOUT A CHANCE," just pass it along, because you are busy—too busy to stop and argue such a foolish question.

That man never lived who had no chance to get ahead, unless he was an idiot.

Too many times a man wants to see things COME HIS WAY instead of going across lots to head off his opportunity. He wants to set the time—and opportunity knows no time.

The greatest opportunities for money-making in Los Angeles have come through the advance in the price of real estate.

This is not only a safe investment, but a certain one as regards profits.

And you, Mr. Man, who never had a chance, are going to have one pushed right at you today.

You won't even be able to say you have nothing put away. We will let you start with one dollar if that is all you can spare. It will be a start.

That dollar will put you in the co-operative class. You will be one of those who got in on the ground floor, in a company that is going to be one of the big institutions of this city.

We are going to show you how that dollar of yours, added to every month—will grow and grow until you can hardly believe it possible that such a trifling sum can grow into such a big sum in a short time.

That is the power of co-operative effort.

A man can do nothing with a single dollar, but let a thousand men get together and put aside \$1.00 each per month, and in ten months there is a fund of \$10,000.00 available to buy a piece of property which in a year may double or quadruple in value. At the end of the second year there is \$50,000 or more to be divided up between these 1000 men—or to be used to buy a choice piece of

business property. That's what co-operation does.

And this is the message we are bringing to men today—to co-operate with us—join us, even if you only come in for a small sum. THAT WILL BE A STARTER.

This company will not stray from the beaten path which leads to success.

The way is plainly marked. There are guide posts at every corner. Other companies have gone before us and blazed the trail. Their success is ample evidence that their trail is a good one to follow.

We begin auspiciously with a fine property that is well known in Los Angeles.

Over 750 lots in Laurel Canyon Heights will at once be offered by us to home builders at prices ranging from \$200 to \$1500 per lot, a good quarter of a million dollars' worth of property back of the project. You are invited to join us—to co-operate with us.

Millions are to be spent in Laurel Canyon by millionaire home builders.

On Monday morning, at 9 o'clock, this company's subscription books will be open for the sale of the first allotment of its stock at 10c per share. The allotment is limited.

We believe it will be oversubscribed and reserve the right to advance the price at any time without notice.

But in any event this is the day to make a start, to buy some more shares in a good company at the up-market.

"But at the bottom," said old Jay Gould, "at the top."

We will suppose you buy 1000 shares of us and they will cost you \$100, at the rate of \$1 per month.

Say they go to \$1.00 in a year—(they should do better.) You will have cleared \$900. Your \$100 will have grown to \$1000. How else could you invest money where it would grow as fast with absolute safety?

Our growth must depend on our growth in resources and that is a substantial growth.

What do you think we could make that year in four years if we can raise it to \$1000 in one year?

We are beginning a new year—a Great New Year!

Some of you may think you are too old to begin now to make money. Never a greater fallacy.

There will be yet opportunities this year to make money provided you come in with a money-making crowd.

Co-operate. None are too old to welcome opportunity.

Opportunity—Master of Human Destiny. Open to her. DO IT NOW.

FIRST NATIONAL SECURITIES COMPANY

HOME BUILDERS---SUBDIVIDERS

Suite 314-317
Story Building
Main 3338

LOS ANGELES,

Broadway, at
Sixth Street
Home F4531

CALIFORNIA



SCHEDULE OF PAYMENTS

| | Cost | Amount Per Month | Per \$100 Paid |
|---------------|----------|------------------|----------------|
| 100 Shares | \$ 10.00 | \$ 1.00 | \$ 1.00 |
| 200 Shares | 20.00 | 2.00 | 2.00 |
| 300 Shares | 30.00 | 3.00 | 3.00 |
| 500 Shares | 50.00 | 5.00 | 5.00 |
| 1,000 Shares | 100.00 | 10.00 | 10.00 |
| 5,000 Shares | 500.00 | 50.00 | 50.00 |
| 10,000 Shares | 1000.00 | 100.00 | 100.00 |

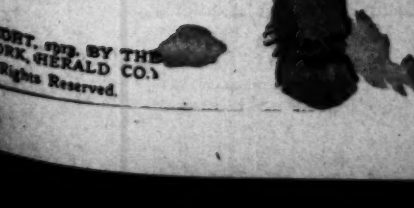
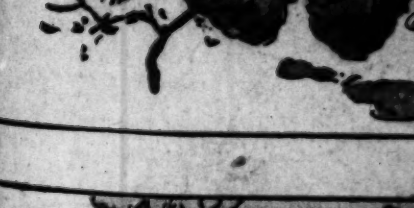
THE BOOK.

First National Securities Co.,
Suite 315 Story Bldg., 6th and Broadway,
Los Angeles, Cal.
Please send me your book—The Greatest Investment—without obligation on my part.

Name
Address
City State
R. F. D. or No.

Our Boys and Girls.
PROFUSELY ILLUSTRATED.

XXIST YEAR.





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Canyon Heights will
home builders at
\$1500 per lot, a
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are invited to join

Laurel Canyon by

9 o'clock, this com-
be open for the sale
back at 10c per share.

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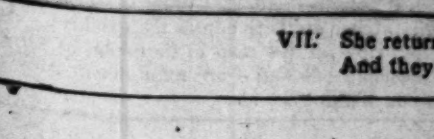
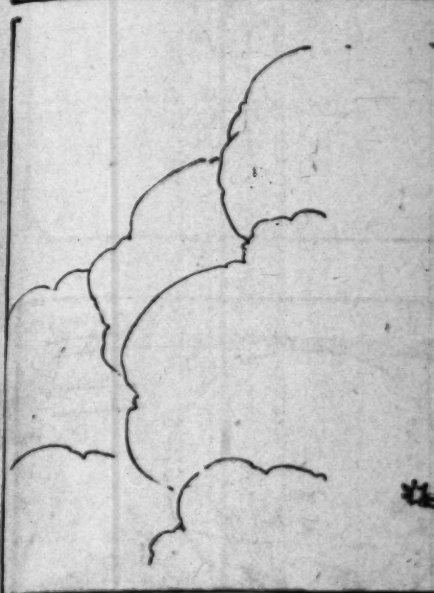
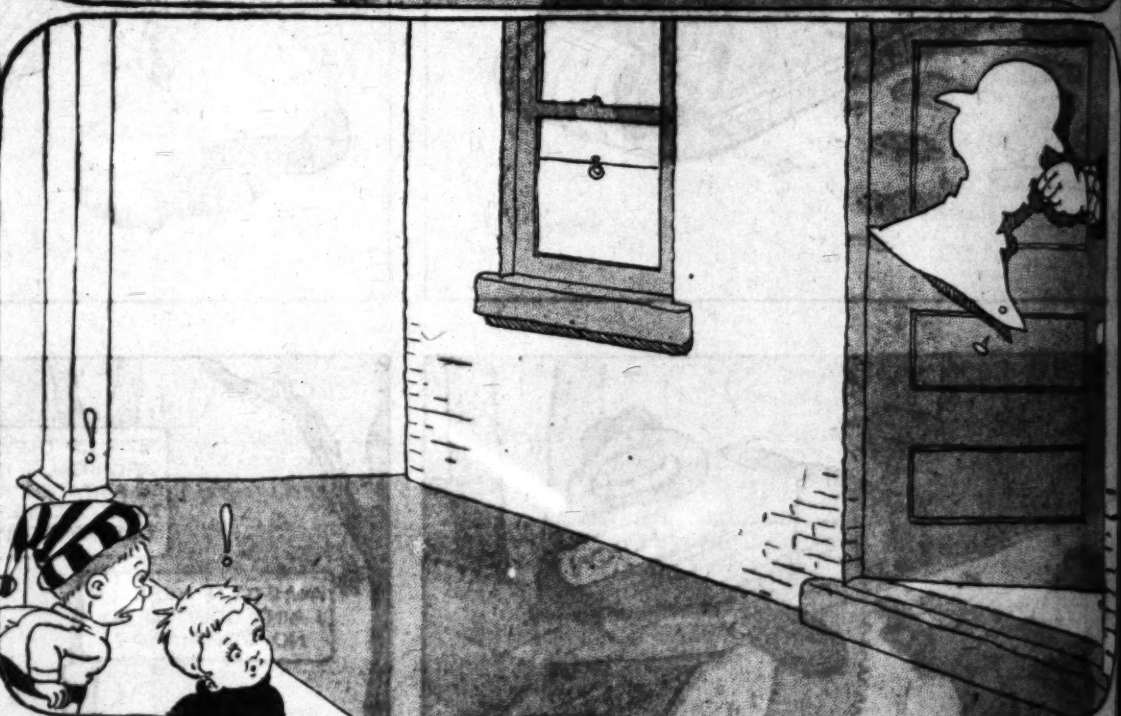
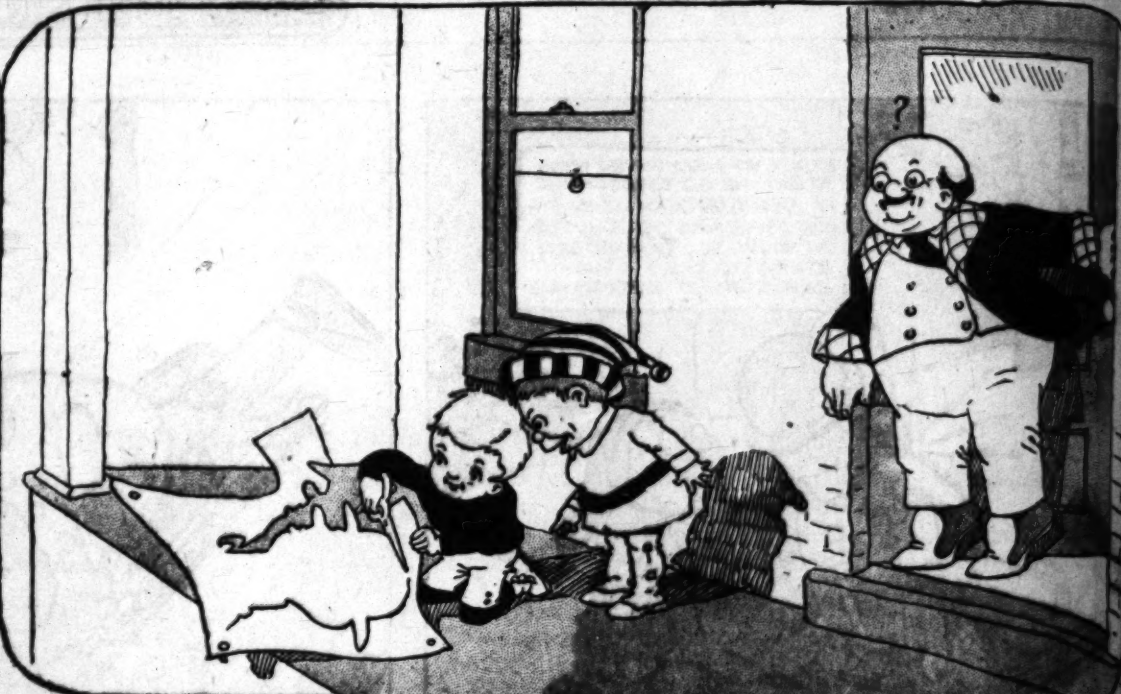
MENTS.

| Amount | Per Man. |
|--------|----------|
| 1.00 | \$ 1.00 |
| 2.00 | 2.00 |
| 3.00 | 3.00 |
| 5.00 | 5.00 |
| 10.00 | 10.00 |
| 50.00 | 50.00 |
| 100.00 | 100.00 |

PRINTED BY THE
SUNDAY TIMES CO.
Los Angeles, Cal.

"BRICK" BODKINS' PA

IT WOULD HAVE BEEN A HARD THING TO EXPLAIN, AT THAT.



MR. TWEE DEEDLE.



I. "Now, Dickie," says Twee, "would you not like to fly Up over the houses, and ever so high?"



II. "I would," replies Dickie. "Let's please do it now," So Twee takes his hand and he soon shows him how.



III. But they soon meet a wind, which is blowing so stout That heels over head they are both whirled about.



IV. Dick catches a steeple, and there he holds fast, While Twee's carried off by the wind that howls past.



V. And there Dickie clings, to the steeple so narrow, When up flies his friend, kind old Mrs. Sparrow.



VI. He tells her he wants to get back to the town, And she says that she'll show him just how to get down.



VII. She returns with her children, all carrying strings, And they carry him down with a flutter of wings.



VIII. And he tells all to Dolly, and finds his tale pleases, When up flies Twee Deedle, who's conquered the breezes.

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JOHN G. BURNETT

THE TURBID TALES OF KAPTIN KIDDO



Written by MARGARET G. MAXS

Pictured by GRACE G. DRAYTON

(Copyright, 1913, by The North American Company.)



Mine dee-ar Muvver was orful mean to me oncet 'cause sumbuddy had brokened one o' the big winders in the parlor wif a baseball an' I telled her it was one o' those naughty ol' baseballs gotted 'way from me an' fyled froo the winder—but—well—she was orful mean to me. What-che-know-'bout-at!



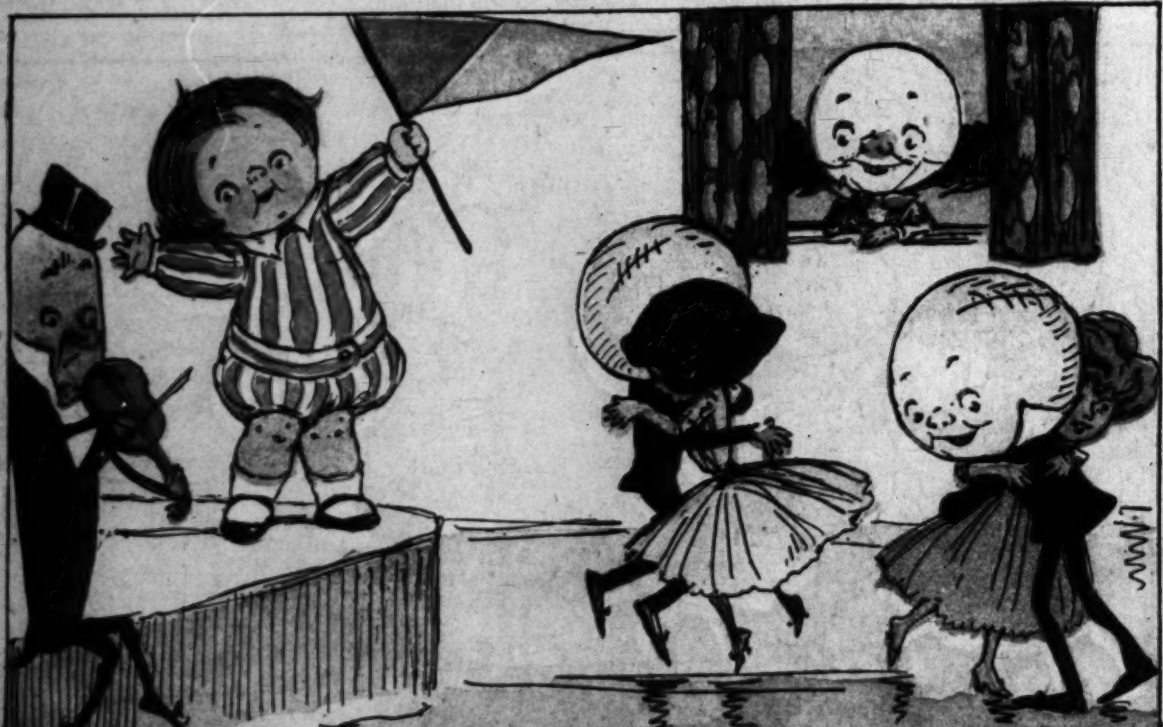
An' I was a-leanin'—a-leanin' out o' one o' my winders an'—an'—suddenly the man in the moon comed 'right straight down into my room an' he sed, "Hello, Kid! Shake!" An' 'en he asked me to go out wif him an' help him fix up a row at the Baseballs' Ball. So I sed, "All right, Ol' Sport! 'At's my business, fixin' up rows." An' so we started out.



An' a lot o' baseballs an' baseball fans was a-dancin'—an' the musicianers was playin'—an' suddenly 'long comed a baseball bat, an' he was—tossicated—orful tossicated—an' he started hittin' an' beatin' the poor 'ittle baseballs—an' the fans runned roun' cryin' "Oh, help us, Kaptin Kiddo! Help us!"



So I—er—I putted on a baseball mitt what I had in mine pocket—an'—an' I—er—I jus' caught 'at ol' baseball bat—an'—an' I teacht him what's what—an' I swunged him roun' ther' an' I sed, "If you doesn't 'have yerself I'll—I'll frow you in the fi—er an' burn you all up to ashes."



An' the ol' baseball bat he was scared 'en—an' he sed he'd never not be naughty no more—an' he played the fiddle for all the 'ittle baseballs an' the pretty 'ittle fans to dance to—an' the man in the moon gived us all some cold pease porridge for 'freshments—an' we had a re-al nice party—an' 'ey gived me a nice big pennnant an' I waved it.

(Copyright, 1913, by The North American Company.)



An'—an' suddenly the baseballs all cried, "Oh, here comes the pitcher an' here comes the catcher!" An' 'ey 'gan flyin' up in the air an' out the winders an' 'smashin' ev'eyfing up—an' the man in the moon he turned into a gr-r-eat big baseball an' he banged me on the head wif a baseball bat—an'—an' mine dee-ar Muvver comed in an' she sed, "You has falled asleep in the moonlight, Oh you Kiddo!"

The Black Border on White Pann

IN THE land of fashion's fabrics brocade reigns supreme as the elegant material for afternoon and evening costumes, or other garments that require a formal beauty to carry their idea to a modistic success. It is not the stiff brocade of ages ago. It is just as gorgeous in colors and combines the inspiration of the past with the workmanship of the present. The result is beauty. The queen of materials holds the throne by right of inheritance and by popular choice. It is doubly fixed in the realm of style.

Black brocaded chiffon is used for the handsome evening gown with a coat effect of gold lace. The lace has a peplum effect over each hip; the sleeves are short, dropping over chiffon undersleeves. On the bodice there is a bib effect of brocade outlined in embroidered net. The draped skirt is cut out and lapped over the lace in a point at the girdle. The underskirt has a pleated skirt of chiffon. The square-cut bodice is edged with folded maline across the top.

The beauty of brocade is proved in the "black border" effect on white panne velvet in the black-and-white evening gown. It gives an elegant finish to the skirt, further beautified by a band of mink. The chiffon bodice is shirred, forming a bib effect on the bodice, which consists mainly of shirred lace and white pearl bandings. The drape is arranged to form a brocade train at the back.

Brocade is used on the hat, which gives a finish of elegance to an afternoon costume. The model shown is a round type, with its mushroom brim and large crown covered with brown-and-pink brocaded velvet. A pink plume is placed at the back. Brown chiffon is shirred over pink on the under surface. Brocaded satin is equally favored as a covering for hats.

In the salmon-pink brocade combined with pink satin the evening dress is a lovely exploitation of the brocade idea. The skirt is of the draped type, its pointed train falling over the longer satin train. A jacket effect of satin is placed over valenciennes lace, and a strip of heavy lace over satin is the only trimming for the front of the bodice. The sleeves are worthy of notice, for they are extensions of the bodice, giving



It Reigns in Millinery

BROCADE

AND HOW IT IS USED



Evening Gown in Salmon Pink

Black Border on White Panné Velvet

THE land of fashion's fabrics brocade reigns supreme as the elegant material for afternoon and evening costumes, other garments that require a formal touch to carry their idea to a modistic success. It is not the stiff brocade of ages ago, but just as gorgeous in colors and composition the inspiration of the past with the refinement of the present. The result is beauty. The queen of materials holds its throne by right of inheritance and by choice. It is doubly fixed in the realm of style.

Black brocade chiffon is used for the evening gown with a coat effect of gold lace. The lace has a peplum effect on each hip; the sleeves are short, dropping over chiffon undersleeves. On the back there is a bib effect of brocade outlined in embroidered net. The draped skirt is cut out and lapped over the lace in a band at the girdle. The underskirt has a train, narrow and pointed, that shows through the skirt of chiffon. The square-cut skirt is edged with folded maline across the back.

The beauty of brocade is proved in the black border effect on white panne velvet in the black-and-white evening gown. It is an elegant finish to the skirt, further emphasized by a band of mink. The chiffon is shirred, forming a bib effect on the back, which consists mainly of shirred and white pearl bandings. The drapery is arranged to form a brocade train on the back.

Brocade is used on the hat, which gives an air of elegance to an afternoon costume. The model shown is a round type, with a mushroom brim and large crown covered with brown-and-pink brocade velvet. A pink plume is placed at the back. The chiffon is shirred over pink on the crown surface. Brocade satin is equally effective as a covering for hats.

In the salmon-pink brocade combined with pink satin the evening dress is a lovely illustration of the brocade idea. The skirt is of the draped type, its pointed train falling over the longer satin train. A jacket of satin is placed over valenciennes lace and a strip of heavy lace over satin is only trimming for the front of the skirt. The sleeves are worthy of notice, for they are extensions of the bodice, giving

It Forms the Wrap



Supple Brocaded Chiffon and Gold Lace



a cap effect. Cording outlines the edge of the sleeves, extending around the large armhole. A cabbage rose of pink decorates the girdle.

Last in the brocade ranks is the evening wrap, which, on account of the ornate pattern, requires little trimming. The sleeves have an extended shoulder seam, with deep cuffs. There is the fashionable cutaway line in front, and drapery is so arranged that a straight silhouette is still shown. The high fastening at the top affords protection to the throat. Here a soft collar is lined with skunk fur, and swirled roses of satin form the effective ornaments at the fastenings.

The initial cost of brocade is higher than satin or velvet, but it trims itself, and in the end it gives the owner style and satisfaction as decidedly as any other handsome fabric. The weaves that the looms of the world are offering are exquisite. No effect is too difficult for the masters to obtain, and the only difficulty that confronts a woman who would choose brocade for her hat or gown is the gorgeous variety of designs and tones.

A word in passing must be said of the importance of the metallic brocades, which are a natural outcome of the prominence of metal effects in fabrics. These are used for evening gowns, wraps and accessories. They have invaded the realm of footwear, giving excellent opportunity for using pieces of the gorgeous fabric.

Expensive in the beginning, these wonderful materials fully repay the owner. They can always be used, and will contribute a very important decorative note on garments, millinery or the dressing table. The call for brocades has brought the oriental work to the front. China and Japanese embroideries and brocades are being accorded favor that is undeniably due the work and coloring of their fabrics. Richness will always demand homage. Brocades are just now supreme.

The ways that this fabric is used have been shown. It is your gain if you follow the light that has been thrown from the great ateliers of the world.

For the INDUSTRIOUS NEEDLEWOMAN

By ADELAIDE BYRD

A BUREAU SCARF AND PINCUSHION

Designed by Clementine Howard

TO BEGIN the year right why not trim up your bureau or dressing table in an attractive way? If you are a true embroiderer, you will delight in the designs that I have made for you. The daisies are so simple, and the working of them so easy, that I am sure I shall compel you to change the linen on your bureau, and to change the pillow next week.

I cannot refrain from suggesting the set for a gift to the bride-elect. When I present the pillow sham next week, you will appreciate the value of this set for the bedroom, and so will any one who receives it. Why not combine with friends in embroidering this set for another? Give her a shower that she will not forget.

The design for the top of the pincushion is beautiful when finished. The lower portion is not shown here, but is a circle one inch longer in diameter. You will have to cut this and work with the scallops yourself. This gives a comfortable facing together of the upper and lower sections over a soft form which you can buy in any store at the art needlework department of our stores.

Put the conventional petals of the daisy lengthwise with soft darning cotton. Work crosswise with mercerized cotton in white if you intend to use an all-white set. The dots that are placed around the edge of the scallop should be in eyelet work, and the small ring of dots also is open-work, leaving the colored cushion in pretty contrast. If you wish to give another set, work this ring in solid dots and use a needle for stitching in the cushion. This is always effective and made by punching a coarse needle through the fabric in parallel rows, using through each hole eight times. No sewing is required, the punching of the needle giving the open effect so desired.

Work the oval in eyelets, for through the lace are run over the small and firm.

Put the scallops, using soutache, and regular darning thread, in long rows, or using twelve or sixteen strands of darning cotton, holding it in place, just as you hold couching.

The lower part is embroidered and eyelets corresponding to the upper circle are worked.

Give the central part to be worked, you can add an initial, not too large, to give a much-appreciated personal touch.

If you end for the bureau scarf, you will follow the general method which has been described for the pincushion.

The daisies are to be padded and worked solid and the rows of dots around the centers of the daisies and line, pressing hard with the heel of the foot, will be transferred without difficulty.

each giving a good result. The combination of eyelet and solid work is the best way out of the difficulty of choosing.

Of course you will follow the same plan as your pincushion. If the ring is of eyelets, make it of eyelets on the bureau scarf. If you use punched work, repeat the note on the scarf. An initial on one end of the bureau scarf is sufficient. It can be larger than that used on the pincushion.

Put the scallops and buttonhole as usual.

The same design can be used on the cover top for the chiffonier, only the length is not so great as that of the bureau scarf.

Have you thought of the colored work on this set? It should reflect the coloring of the furnishings and is a delightful change. If your room is papered in blue, work the design in cottons to match the blue of the paper and hangings. Pale yellow and pink are good; the light greens are beautiful, and in this day of perfection in dyeing there need be no fear of fading.

A white solid work outlined in color, using either back stitches or fine outlining, is another effective idea. The centers of the flowers are made in colors, using tiny French knots or seed stitches.

Linen of a medium weight is good for this work, although any art linen in the different weaves will afford a good background for the design. Of course the shams should be of the same material to complete the set.

Next week be ready for the pillow sham, for they are lovely.

How to Transfer

HERE are suggestions for transferring the pattern before you to any material before working.

Perhaps the easiest way is the "window-pane" method. This is successful when the material is thin, like linen, batiste, etc. Pin the sheet of paper and the material together and hold them up against the glass of a window. With a sharp pencil draw on the material the design, which can be easily seen through the glass. If one-half of the design only is given, upon the paper and turn the other side to the fabric. The strong light behind will make it plain.

If you have carbon paper, you should place the sheet between your fabric and the newspaper. The latter is on top. With a sharp pencil go over the outline of the design. The impression will be left in fine lines and will last until washed. This method is successful on heavy material.

The last way is also easy. On wax paper or ordinary flame paper trace the pattern before you. When the design is completed, turn over the paper and outline the pattern with a heavy lead pencil. Then place the design down on the fabric and redraw the outline, pressing hard with the heel of the foot. The pattern will be transferred without difficulty.

SEPARATE MUFFS

YOU cannot afford a new set of furs, and you wish something new in a muff. The answer is in the exquisite offerings of separate muffs that are combinations of fur and fabric and are delightful expressions of a useful idea.

One muff displayed recently was of bands of skunk fur arranged in pairs at the end, with puffings between. Old gold satin is used for the shirred bands, and the edges of the muff are of satin. A central strip of exquisite gold brocade gives a rich note. A similar effect is possible by placing some lace over satin and embroidering the solid forms in tapestry blue, old rose and dull green silk.

This model is soft and has a gold lining. It costs in the little shop a fabulous price. There is no reason why you should not have one at the price of four strips of narrow fur, a little satin and lace.

Bandings of cone are combined on black chiffon in diagonal lines on another muff for evening wear. The diagonal of the large oblong shape is drawn, and the lower part of the muff is made of strips of fur alternating with puffings of chiffon. The whole is made over a satin foundation. On the upper portion of the muff, above the diagonal line, the chiffon is placed smoothly over the satin, after being filled with lines of tucked shirring.

To give a touch of color, a cluster of handmade berries hangs on the top. These are made of yellow, blue and lavender silk over balls of cotton, and are painted here and there with water-colors in contrasting tones.

Panama velvet of a soft shade of gray is trimmed with a wide band of mole-skin on each edge. The larger portion of the muff is of the velvet, shirred down on the central line in three lines and

caught in at the middle under a cut-steel buckle holding a bow of velvet. Gray satin forms the lining, and silver roses made of metallic tissue edge the inside of the muff, showing their French touch at the sides.

An old crumple set too small for this season's styles can be utilized if cut into strips and combined with black panne velvet and chiffon, after a model

that claimed the attention of every one who saw it. The foundation was of white satin. Over this the crumple bands were combined with velvet puffings and a piece of red across the muff on the upper side. The under surface was of shirred velvet, thereby requiring a small amount of fur. The edges of the muff have soft sources of white chiffon, and on this at the top of the muff are clusters of tiny yellow silk berries, to hint of the yellow in the fur. It is not difficult to imagine this muff completed by a smart stock of fur to carry out the idea.

Seashells allied with gold and brown brocade make a dainty muff that is suitable for any time of the day. A broad band of the fur is placed on one side only of the muff. From this the brocade extends to the other edge, where a narrow band finishes it. Brown and gold are repeated in the exquisite rose at the side; and the brown chiffon which covers cream-colored satin at the lining gives a wonderful richness to the model.

Any fur can be used. The field of fabrics for combination is so wide that any taste and pocketbook should be gratified. Separate muffs are here to stay, and the wise woman is making one if she cannot buy one.

Shrinking Fabrics

TO SAVE a great deal of time and worry, shrink all materials before making them up.

First, there will be no hems to let down, sleeves to lengthen, belts to widen, due to the shrinking of the material after the garment is made.

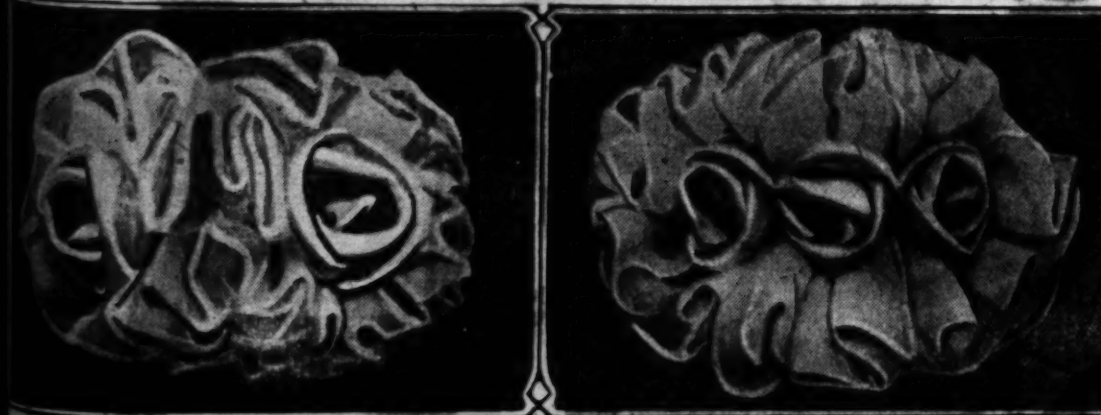
When shrinking muslins and gingham, place them in a pan and cover with clear warm water to which has been added a little salt. The salt prevents the colors from running. Allow the material to stand for a half hour, then wring it as dry as possible and hang on the line. When half dry press with a hot iron.

If you desire to shrink woolen fabrics, wet a sheet and spread it over a table. Place one thickness of the goods lengthwise of the sheet, and beginning at one end roll sheet and material together.

Lay aside the roll until morning. Then unroll the goods and press with a hot iron. If it is difficult to determine the right side of the material mark it with a thread at one corner before shrinking.

Shrinking never injures the material and it will always appear fresh and bright after pressing.

FOR EVENING SLIPPERS



The Double Rosette

Three Buds and a Quilling

Steel Beads on Velvet

The White Orange Flower

A Jewel in Ostrich Feathers

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THE SMARTEST FASHIONS of WELL-DRESSED FOLK

THE QUILTING PARTY

MY DEAREST MADGE:

Your account of the Spencers' New Year's party was extremely amusing, and if I had not had guests of my own during the holidays, I would have come on for the event.

Do you remember Ethel Thurston, that pretty little debutante, whose dance you attended last season, and for whom you predicted such a brilliant success? Well, she has fulfilled your prophecies, and is to marry the "catch" of our set.

Instead of giving her a shower, we decided to make a bed quilt from blue-and-white silk and quilt it at an old-fashioned quilting party. Grandmother Nelson loaned us her frame, which was stored in the attic for thirty years, and under her tutelage we were taught the art of quilting.

Early on Thursday morning the girls came to my house and finished the quilt. When the last stitches

were being put in we called up the bride-elect and invited her for refreshments. She was delighted with the quilt, as I felt sure she would be.

You are always interested in pretty frocks, and the collection worn at my quilting party would have caused you to break the tenth commandment.

Ethel wore a chambray-colored crepe de chine, the coatlike blouse opening over a guimpe of finest handkerchief linen, with a collar of heavy lace. A broad girdle of black satin encircled the waist. Though untrimmed, save for a band of stitching above the hem, the skirt was perfect in line and fit.

Mae Creston's pretty one-piece frock was fashioned of lavender crepe de chine. The blouse and skirt were trimmed with covered buttons and simulated buttonholes. A Robespierre collar finished the neck line and was unusually becoming to Mae. Long, close-fitting sleeves, set in a dropped shoulder seam with a cording, completed this smart frock.

Here is a gown after your own heart: a Callot model, worn by Grace Williams. Made of Copenhagen blue charmeuse, dull side out, and with lapels, collar and belt of black charmeuse, it is one of the loveliest frocks I have seen this season. The lapels, in combination with the rolling collar, form a vest effect, which is trimmed with a line of jet buttons, extending from the base of the throat to the belt. The long sleeves and collar are bordered with a narrow band of seal skin, and the skirt is slightly draped.

I have ever been partial to tones of violet, so Florence Nelson's dress of eggplant-purple velvet strongly appealed to me. It was almost severely plain, with a rounded collar and lapels finishing the V-shaped neck line. Covered buttons and a band of skunk fur trimmed the long sleeves.

The skirt had a loose panel, looped up to resemble a Watteau pleat.

When can you manage for your long-promised visit? I am longing for a real "gossipy" time; letters are so unsatisfactory.

My best love to you and the family.

Always devotedly,

ELEANOR.

MONDAY MORNING, JANUARY

COLDEST

FROST WAVE MEETS CITRUS FRUIT

Miracle Alone Can Avert
Frost Into Much

Glare of Smudge Pots Illumines
Succession—Temperature Drops
Degrees at Riverside and San
Streams Frozen Over—Cold Mod-

FOLLOWING are the temperatures from different points in Southern California at midnight:

| Point | Temp. |
|----------------|-------|
| Los Angeles | 36 |
| Pasadena | 36 |
| Santa Ana | 34 |
| Corona | 33 |
| Fresno | 35 |
| Riverside | 18 |
| Santa Barbara | 22 |
| Redlands | 38 |
| Glendale | 38 |
| San Gabriel | 37 |
| San Bernardino | 36 |
| Alhambra | 35 |
| Colton | 35 |
| Orange | 34 |
| Bakersfield | 32 |

Southern California experienced the coldest weather in twenty years last night. Throughout the orange belt, the frost was so heavy that the growers, plus a providential temperature after midnight, immediately saved hundreds of acres of destruction.

THE WORLD'S NEWS IN TODAY

SEPTIMBER, CLASSIFIED AND INDEXED

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